Pricing Guide Model Year 2015 Suggested Retail Price



		228i Convertible	228i xDrive Convertible	M235i Convertible
	Start of Productio  Base Price U.S.A. Port of Entry  Base Price Euro Deliver Munich Pick U	\$37,900	11/2014 \$39,700 \$36,970	11/2014 <b>\$47,700</b> <b>\$44,410</b>
	Non-Metallic	STD	STD	STD
300 668	Alpine White Jet Black 668 cannot be ordered with ZMM	X X X	x x x	Х

	Metallic	\$550	\$550	\$550
475	Black Sapphire Metallic	Х	х	Х
A75	Melbourne Red Metallic	x	х	Х
A76	Deep Sea Blue Metallic A76 cannot be ordered with ZMM	x x	x x	
483	Glacier Silver Metallic	x	х	Х
496	Mineral White Metallic	x	х	Х
338	Midnight Blue Metallic B38 cannot be ordered with ZMM	x x	x x	
339	Mineral Grey Metallic	x	x	Х
344	Valencia Orange B44 cannot be ordered with ZMM	X X	X X	
45	Estoril Blue Metallic  B45 requires ordering ZMM	X X	X X	Х
353	Sparkling Brown Metallic B53 cannot be ordered with ZMM	X X	x x	
66	Moonlight Silver  B66 cannot be ordered with ZMM	X X	X X	

	Upholstery			
KC	SensaTec	NC	NC	NC
KCCX	Sensatec Oyster/Black	x	x	
	KCCX cannot be ordered with ZSL	Х	х	
	KCCX cannot be ordered with ZMM	x	x	
KCL3	Black SensaTec with Red highlight	Х	X	
	Included in package	ZSL	ZSL	
	KCL3 requires ordering ZSL	x	x	
KCSW	Black SensaTec	X	X	X
	Included in package	ZMM	ZMM	
LC	Leather Dakota	\$1,550	\$1,550	\$1,550
	Included in package	ZPP	ZPP	ZPP
LCB8	Terra Dakota Leather	Х	X	Х
	In combination with ZMM	\$1,550	\$1,550	
	In combination with ZSL	\$1,550	\$1,550	
	LCB8 cannot be ordered with 4LT or 4LV	Х	X	
LCL3	Leather Dakota Black/Red highlight	X	X	
	In combination with ZSL	\$1,550	\$1,550	
	LCL3 requires ordering ZSL	X	X	
LCL5	Coral Red Dakota Leather with Black highlight	Х	X	X
	In combination with ZMM	\$1,550	\$1,550	
	In combination with ZSL	\$1,550	\$1,550	
	LCL5 cannot be ordered with 4WF	X	X	Х
	LCL5 requires ordering ZMM or ZSL	Х	Х	
LCOM	Oyster Dakota Leather	X	X	X
	In combination with ZMM In combination with ZSL	\$1,550	\$1,550	
1.00\4/		\$1,550	\$1,550	
LCSW	Black Dakota Leather	X	X	Х
	In combination with ZMM	\$1,550	\$1,550	
	In combination with ZSL	\$1,550	\$1,550	

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		228i Convertible	228i xDrive Convertible	M235i Convertible
nes				
MM M Spo	ort	\$2,600	\$2,600	
2PU	18" double-spoke 461M wheels w/ mixed summer tires	X		
	(18x7.5, 225/40 R18 front and 18x8.0, 245/35 R18 rear)			
or	21L 18" double-spoke ferric grey 461M wheel w/ Michelin Pilot Super Sport tires	+ \$0		
	(18x7.5, 225/40 R18 front and 18x8.0, 245/35 R18 rear)			
or	2TS 18" double-spoke 461M wheels w/ all-season tires	+ \$0		
2TS	(18x7.5, 225/40 R18)			
213	18" double-spoke 461M wheels w/ all-season tires (18x7.5, 225/40 R18)		Х	
or	21L 18" double-spoke ferric grey 461M wheel w/ Michelin Pilot Super Sport tires		+ \$0	
OI.	(18x7.5, 225/40 R18 front and 18x8.0, 245/35 R18 rear)		. ψΟ	
or	2PU 18" double-spoke 461M wheels w/ mixed summer tires		+ \$0	
-	(18x7.5, 225/40 R18 front and 18x8.0, 245/35 R18 rear)		**	
337	M Sport Package	x	x	
3DZ	Without Lines designation outside	x	x	
481	Sport seats	x	x	
4WF	Aluminum Hexagon Trim with Estoril Blue matte highlight	x	x	
or		+ \$0	+ \$0	
or		+ \$0	+ \$0	
or	4WG Aluminum Hexagon Trim with Black high-gloss highlight	+ \$0	+ \$0	
704	M sport suspension	X	·	
710	M steering wheel	x	х	
715	Aerodynamic kit	X	х	
760	Shadowline exterior trim	X	х	
840	Increased top speed limiter	x		
	V Black SensaTec		х	
or	LCB8 Terra Dakota Leather		+ \$1,550	
		' '	+ \$1,550	
	5 5	' '	+ \$1,550	
	·	' '	+ \$1,550	
	cannot be ordered with ZSL	• *	χ	
	will delete STD or 100% equipment 520	X	x	
840 KCSV or or or ZMM o	Increased top speed limiter V Black SensaTec LCB8 Terra Dakota Leather LCL5 Coral Red Dakota Leather with Black highlight LCOM Oyster Dakota Leather LCSW Black Dakota Leather cannot be ordered with ZSL	x + \$1,550 + \$1,550 + \$1,550 + \$1,550	+ \$1 + \$1 + \$1 + \$1	,550 ,550 ,550 ,550 ,550

Pricing Guide Model Year 2015 Suggested Retail Price



			228i Convertible	228i xDrive Convertible	M235i Convertible
Lines					
ZSL	Sport	Line	\$2,050	\$2,050	
	2L7	18" Lt/Aly wheels Double-spoke 384 w/ All Season tires		X	
		(18x7.5, 225/40 R18)			
	or	24P 18" Light alloy ferric grey 384 wheel w/Michelin Pilot Super Sport tires		+ \$0	
		(18x7.5, 225/40 R18 front and 18x8.0, 245/35 R18 rear)			
	or	2L9 18" Lt/Aly wheels double-spoke 384 with mixed performance tires		+ \$0	
	01.0	(18x7.5, 225/40 R18 front and 18x8.0, 245/35 R18 rear)			
	2L9	18" Lt/Aly wheels double-spoke 384 with mixed performance tires	Х		
		(18x7.5, 225/40 R18 front and 18x8.0, 245/35 R18 rear)	+ \$0		
	Or	24P 18" Light alloy ferric grey 384 wheel w/Michelin Pilot Super Sport tires (18x7.5, 225/40 R18 front and 18x8.0, 245/35 R18 rear)	+ \$0		
	or	2L7 18" Lt/Aly wheels Double-spoke 384 w/ All Season tires	+ \$0		
	O,	(18x7.5, 225/40 R18)	. ψυ		
	3BE	Door mirror caps in black	x	x	
	3DZ	Without Lines designation outside	X	X	
	481	Sport seats	X	×	
	4LV	Black high-gloss trim with Coral Red matte accent	X	×	
		4FT Brushed Aluminum trim with Black high-gloss accent	+ \$0	+ \$0	
	or	4LC Fineline Stream wood trim with Oxide Silver matte accent	+ \$0	+ \$0	
		4LT Brushed Aluminum trim with Coral Red matte accent	+ \$0	+ \$0	
			* -	+ φυ	
	704 7AC	M sport suspension	X		
		Sport Line	X	X	
	840	Increased top speed limiter	X		
		Black SensaTec with Red highlight	X	X	
		LCB8 Terra Dakota Leather	+ \$1,550	+ \$1,550	
	or	LCL3 Leather Dakota Black/Red highlight	+ \$1,550	+ \$1,550	
	or	LCL5 Coral Red Dakota Leather with Black highlight	+ \$1,550	+ \$1,550	
	or	LCOM Oyster Dakota Leather	+ \$1,550	+ \$1,550	
		LCSW Black Dakota Leather	+ \$1,550	+ \$1,550	
	ZSL ca	nnot be ordered with ZMM	X	x	

Packa	ges			
ZCW	Cold Weather Package	\$700	\$700	\$700
	248 Heated Steering Wheel	X	x	х
	494 Heated front seats	×	x	х
	502 Retractable headlight washers	x	х	х
ZDA	Driver Assistance Package	\$950	\$950	\$950
	3AG Rear view camera	x	х	Х
	508 Park Distance Control	Х	х	х
ZDB	Driver Assistance Plus	\$700	\$700	\$700
	5AS Active Driving Assistant	x	х	Х
	8TH Speed Limit Info	×	х	х
	ZDB requires ordering ZDA and ZTP	X	х	х
ZLP	Lighting Package	\$900	\$900	
	522 Xenon headlights	x	х	
	524 Adaptive light control	X	x	

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			228i Convertible	228i xDrive Convertible	M235i Convertible
Packa	iges				
ZPP	Prem	ium Package	\$3,400	\$3,400	\$2,150
	319	Universal garage-door opener	x	х	x
	322	Comfort Access keyless entry	X	x	x
	430	Auto-dimming interior and exterior mirrors	x	х	x
	431	Auto-dimming rearview mirror	X	х	x
	459	Power front seats with driver seat memory	X	x	
	488	Lumbar support	X	x	
	563	Ambiance lighting	X	x	
	655	Satellite radio with 1 year subscription	X	х	x
	LC	Leather Dakota	x	X	x
ZTP	Techi	nology Package	\$2,150	\$2,150	\$2,150
	609	Navigation system	X	x	x
	6AK	BMW Online and BMW Apps	X	х	x
	6AM	Advanced Real-Time Traffic Information	X	x	x
	6AP	Remote Services	X	х	x
	6WA	Instrument cluster with extended contents	x	Х	x
ZTR	Track	Handling Package	\$2,200	\$2,200	
	24P	18" Light alloy ferric grey 384 wheel w/Michelin Pilot Super Sport tires (18x7.5, 225/40 R18 front and 18x8.0, 245/35 R18 rear)	Х	X	
	or	21L 18" double-spoke ferric grey 461M wheel w/ Michelin Pilot Super Sport tires (18x7.5, 225/40 R18 front and 18x8.0, 245/35 R18 rear)	+ \$0	+ \$0	
	2NH	M Sport Brakes	х	x	
	2VF	Adaptive M Suspension	х	x	
	2VL	Variable sport steering	x	x	
	ZTR a	nd ZSL will delete 704 from the order	x		
		nd ZMM will delete 704 from the order	х		
		bination with ZMM bination with ZSL	\$1,600 \$1,600	\$1,600 \$1,600	

Optio	ns			
2A0	18" Light Alloy Double Spoke Style 385 With All Season Tires (18x7.5, 225/40 R18)	\$600	\$600	
2TR	18" double-spoke 436M wheels w/ all-season tires (18x7.5, 225/40 R18)			NC
	2TR will add 258 to the order			X
000	2TR will delete 840 from the order	0.100	0.400	X
302	Anti-theft alarm system	\$400	\$400	\$400
3YA	Moonlight Black soft top	\$100	\$100	\$100
3YF	Brown Softtop with silver effects	\$100	\$100	\$100
459	Power front seats with driver seat memory	\$995	\$995	100%
	Included in package	ZPP	ZPP	
494	Heated front seats	\$500	\$500	\$500
	Included in package	ZCW	ZCW	ZCW
4FT	Brushed Aluminum trim with Black high-gloss accent	\$500	\$500	NC
	In combination with ZMM	NC	NC	
	In combination with ZSL	NC	NC	
	Alternate in package	ZMM, ZSL	ZMM, ZSL	
4LC	Fineline Stream wood trim with Oxide Silver matte accent	\$500	\$500	NC
	In combination with ZMM	NC	NC	
	In combination with ZSL	NC	NC	
414/0	Alternate in package	ZMM, ZSL	ZMM, ZSL	NO
4WG	Aluminum Hexagon Trim with Black high-gloss highlight			NC
	In combination with ZMM	NC	NC	
	4WG requires ordering ZMM	X	X	
5AC	Automatic high beams	\$250	\$250	\$250
	5AC requires ordering ZPP	X	X	Х
5DP	Parking Assistant	\$500	\$500	\$500
	5DP requires ordering ZDA	Х	X	Х
00044	DANN of North Associated LLO. The DANN groups ground by a group and long are projected the descender. All globbs ground		_	1

BMW of North America, LLC Pricing Guide Model Year 2015 Suggested Retail Price



		228i Convertible	228i xDrive Convertible	M235i Convertible
Option	Options			
674	harman/kardon premium sound	\$875	\$875	\$875
6AN	Concierge Services	\$250	\$250	\$250
	6AN requires ordering ZTP	X	x	X
6NS	Enhanced USB and Bluetooth plus Smartphone Integration	\$500	\$500	\$500
	6NS will delete STD or 100% equipment 6NH	X	x	X
ZMT	Manual Transmission			NC

Other Charges			
Destination & Handling	\$950	\$950	\$950

Standard						
1CC		STD	STD	STD		
216	Automatic Start/Stop function Servotronic	STD	STD	STD		
249		STD	STD	STD		
	Multifunction steering wheel	STD		310		
255 258	Sport leather steering wheel	STD	STD STD			
256 2LP	Runflat tires					
2LP	17" Light Alloy Wheels Y-Spoke Style 380-with All-Season Tires	STD	STD			
2NH	(17x7.0, 205/50 R17) M Sport Brakes			STD		
2PG	18" double-spoke 436M wheels w/ mixed summer tires			STD		
21 0	(18x7.5, 225/40 R18 front and 18x8.0, 245/35 R18 rear)			OID		
2TB	Sport automatic transmission with shift paddles	STD	STD	STD		
2VB	Tire pressure monitor	STD	STD	STD		
2VF	Adaptive M Suspension			STD		
2VL	Variable sport steering			STD		
346	Chrome Line exterior	STD	STD			
387	Convertible wind deflector	STD	STD	STD		
3DZ	Without Lines designation outside			STD		
423	Floor mats	STD	STD	STD		
441	Smoker's package	STD	STD	STD		
459	Power front seats with driver seat memory			STD		
465	Through loading rear seat	STD	STD	STD		
481	Sport seats			STD		
488	Lumbar support			STD		
493	Storage package	STD	STD	STD		
4AE	Adjustable front armrest	STD	STD	STD		
4CG	Silver Matte Trim	STD	STD			
4WF	Aluminum Hexagon Trim with Estoril Blue matte highlight			STD		
520	Fog lights	STD	STD			
521	Rain sensor and auto headlights	STD	STD	STD		
522	Xenon headlights			STD		
524	Adaptive light control			STD		
534	Automatic climate control	STD	STD	STD		
544	Dynamic Cruise Control	STD	STD	STD		
563	Ambiance lighting			STD		
645	Radio control US	STD	STD	STD		
663	Radio BMW Professional	STD	STD	STD		
676	Hi-fi sound system	STD	STD	STD		
693	Satellite radio preparation	STD	STD	STD		
697	DVD Area coding (North America)	STD	STD	STD		
6AC	BMW Assist eCall	STD	STD	STD		
6AE	BMW TeleServices	STD	STD	STD		
6NH	Hands-free Bluetooth and USB audio connection	STD	STD	STD		
710	M steering wheel	CID	0.15	STD		
715	Aerodynamic kit			STD		
760	Shadowline exterior trim			STD		
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		228i Convertible	228i xDrive Convertible	M235i Convertible
Stand	ard			
840	Increased top speed limiter			STD

Wheels				
	18" double-spoke ferric grey 461M wheel w/ Michelin Pilot Super Sport tires	ZTR (upgrade)	ZTR (upgrade)	
	Front: 18x7.5, 225/40 R18	ZMM	ZMM	
	Rear: 18x8.0, 245/35 R18	(upgrade)	(upgrade)	
Code: 21L Style: 461M	OAL considers and other ZAMA and ZTD			
Otyle: 401M	21L requires ordering ZMM and ZTR 21L requires ordering 840	X X	X X	
	18" Light alloy ferric grey 384 wheel w/Michelin Pilot Super Sport tires	ZTR	ZTR	
	Front: 18x7.5, 225/40 R18	ZSL	ZSL	
	Rear: 18x8.0, 245/35 R18	(upgrade)	(upgrade)	
Code: 24P Style: 384	24D requires ordering ZTD		v	
	24P requires ordering ZTR 24P and ZSL requires ordering 840	X X	X X	
	18" Light Alloy Double Spoke Style 385 With All Season Tires	\$600	\$600	
	Front / Rear: 18x7.5, 225/40 R18			
Code: 2A0 Style: 385				
	18" Lt/Aly wheels Double-spoke 384 w/ All Season tires	ZSL	ZSL	
	Front / Rear: 18x7.5, 225/40 R18	(upgrade)		
Code: 2L7 Style: 384	2L7 requires ordering ZSL	x	x	
	2L7 will delete 840 from the order	x	X	
	18" Lt/Aly wheels double-spoke 384 with mixed performance tires	ZSL	ZSL (upgrade)	
	Front: 18x7.5, 225/40 R18			
	Rear: 18x8.0, 245/35 R18			
Code: 2L9 Style: 384	2L0 requires ordering 940		v	
Oty16. 304	2L9 requires ordering 840 2L9 requires ordering ZSL	X X	X X	
	17" Light Alloy Wheels Y-Spoke Style 380-with All-Season Tires	Standard	Standard	
	Front / Rear: 17x7.0, 205/50 R17			
Code: 2LP Style: 380				

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		228i Convertible	228i xDrive Convertible	M235i Convertible
Wheels				
	18" double-spoke 436M wheels w/ mixed summer tires			Standard
e e	Front: 18x7.5, 225/40 R18			
	Rear: 18x8.0, 245/35 R18			
Code: 2PG Style: 436M				
Style. 430W	2PG will add 840 to the order 2PG will delete 258 from the order			X
				X
	18" double-spoke 461M wheels w/ mixed summer tires	ZMM	ZMM (upgrade)	
	Front: 18x7.5, 225/40 R18			
	Rear: 18x8.0, 245/35 R18			
Code: 2PU				
Style: 461M	2PU requires ordering 840	x	X	
	2PU requires ordering ZMM	X	X	
	18" double-spoke 436M wheels w/ all-season tires			NC
	Front / Rear: 18x7.5, 225/40 R18			
Code: 2TR				
Style: 436M	2TR will add 258 to the order			x
	2TR will delete 840 from the order			x
	18" double-spoke 461M wheels w/ all-season tires	ZMM	ZMM	
	Front / Rear: 18x7.5, 225/40 R18	(upgrade)		
Code: 2TS				
Style: 461M	2TS requires ordering ZMM	x	x	
	2TS will delete 840 from the order	Х	Х	