

# BMW of North America, LLC

Pricing Guide

Model Year 2018

Suggested Retail Price

X5 (F15)

Effective September 1, 2017



|      |   | X5 sDrive35i | X5 xDrive35i | X5 xDrive35d | X5 xDrive40e<br>iPerformance | X5 xDrive50i |
|------|---|--------------|--------------|--------------|------------------------------|--------------|
|      | Start of Production   | 09/2017      | 09/2017      | 09/2017      | 09/2017                      | 09/2017      |
|      | Base Price U.S.A. Port of Entry*                                  | \$56,950     | \$59,250     | \$60,750     | \$63,500                     | \$73,800     |
|      | Base Price Euro Deliver Munich Pick Up                            | NA           | NA           | NA           | NA                           | NA           |
|      | <b>Non-Metallic</b>   | STD          | STD          | STD          | STD                          | STD          |
| 300  | Alpine White  | X            | X            | X            | X                            | X            |
| 668  | Jet Black   | X            | X            | X            | X                            | X            |
|      | <b>Metallic</b>   | \$550        | \$550        | \$550        | \$550                        | NC           |
| 416  | Carbon Black Metallic   | X            | X            | X            | X                            | X            |
|      | <i>416 requires ordering ZMP</i>                                  | X            | X            | X            | X                            | X            |
| 475  | Black Sapphire Metallic   | X            | X            | X            | X                            | X            |
| A52  | Space Gray Metallic   | X            | X            | X            | X                            | X            |
| A83  | Glacier Silver Metallic   | X            | X            | X            | X                            | X            |
| A89  | Imperial Blue Metallic  | X            | X            | X            | X                            | X            |
|      | <i>A89 will add 3DE to the order</i>                              |              |              |              | X                            |              |
| A90  | Dark Graphite Metallic  | X            | X            | X            | X                            | X            |
| A96  | Mineral White Metallic  | X            | X            | X            | X                            | X            |
| B53  | Sparkling Brown Metallic  | X            | X            | X            | X                            | X            |
|      | <i>B53 will add 3DE to the order</i>                              |              |              |              | X                            |              |
| C2P  | Atlas Cedar Metallic  | X            | X            | X            | X                            | X            |
|      | <i>C2P will add 3DE to the order</i>                              |              |              |              | X                            |              |
|      | <b>Priority 1 Metallic</b>  | \$550        | \$550        | \$550        | \$550                        | NC           |
| S34  | Azurite Black Metallic  | \$1,950      | \$1,950      | \$1,950      | \$1,950                      | \$1,950      |
|      | <i>S34 will add 3DE to the order</i>                              |              |              |              | X                            |              |
| X01  | Pearl Silver metallic   | \$1,950      | \$1,950      | \$1,950      | \$1,950                      | \$1,950      |
|      | <i>X01 will add 3DE to the order</i>                              |              |              |              | X                            |              |
| X03  | Ruby Black Metallic   | \$1,950      | \$1,950      | \$1,950      | \$1,950                      | \$1,950      |
|      | <i>X03 will add 3DE to the order</i>                              |              |              |              | X                            |              |
|      | <b>Upholstery</b>   |              |              |              |                              |              |
| KC   | SensaTec  | STD          | STD          | STD          | STD                          |              |
| KCSW | Black SensaTec  | X            | X            | X            | X                            |              |
| LC   | Leather Dakota  | \$1,450      | \$1,450      | \$1,450      | \$1,450                      | STD          |
| LCB8 | Terra Dakota Leather  | X            | X            | X            | X                            | X            |
| LCEW | Ivory White and Black Dakota Leather                              | X            | X            | X            | X                            | X            |
| LCFY | Canberra Beige/Black Dakota Leather                               | X            | X            | X            | X                            | X            |
| LCMY | Mocha Dakota Leather  | X            | X            | X            | X                            | X            |
|      | <i>LCMY will delete STD or 100% equipment 456</i>                 |              |              |              |                              | X            |
|      | <i>LCMY cannot be ordered with ZEC</i>                            |              |              |              |                              | X            |
|      | <i>LCMY will add 481 to the order</i>                             |              |              |              |                              | X            |
| LCSW | Black Dakota Leather  | X            | X            | X            | X                            | X            |
| NA   | Nappa Leather   | NC           | NC           | NC           | NC                           | NC           |
|      | <i>Nappa Leather requires ordering ZMP or ZPP</i>                 | X            | X            | X            | X                            | X            |
| NAEW | Ivory White and Black Nappa Leather                               | X            | X            | X            | X                            | X            |
|      | <i>Included in package</i>  | ZDI          | ZDI          | ZDI          | ZDI                          | ZDI          |
|      | <i>NAEW requires ordering ZDI</i>                                 | X            | X            | X            | X                            | X            |
| NAMY | Mocha Nappa Leather   | X            | X            | X            | X                            | X            |
|      | <i>Included in package</i>  | ZMD          | ZMD          | ZMD          | ZMD                          | ZMD          |
|      | <i>NAMY requires ordering ZMD</i>                                 | X            | X            | X            | X                            | X            |
|      | <b>Priority 1 Upholstery</b>                                      |              |              |              |                              |              |
| ZA   | (Ind) Extended Merino Leather                                     | \$3,700      | \$3,700      | \$3,700      | \$3,700                      | \$3,700      |
|      | <i>(Ind) Extended Merino Leather requires ordering ZMP or ZPP</i> | X            | X            | X            | X                            | X            |
|      | <i>(Ind) Extended Merino Leather will add XT1 to the order</i>    | X            | X            | X            | X                            | X            |
|      | <i>(Ind) Extended Merino Leather requires ordering 456 or ZLS</i> | X            | X            | X            | X                            |              |

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|------------------------------|---|--------------|--------------|--------------|------------------------------|--------------|
| <b>Priority 1 Upholstery</b> |   |              |              |              |                              |              |
| ZAFU                         | Smoke White Extended Merino Leather   | \$3,700      | \$3,700      | \$3,700      | \$3,700                      | \$3,700      |
| ZAML                         | Nutmeg Extended Merino Leather  | \$3,700      | \$3,700      | \$3,700      | \$3,700                      | \$3,700      |
| ZAN3                         | Taupe Extended Merino Leather   | \$3,700      | \$3,700      | \$3,700      | \$3,700                      | \$3,700      |
| ZAP3                         | Criollo Brown Extended Merino Leather   | \$3,700      | \$3,700      | \$3,700      | \$3,700                      | \$3,700      |
| ZAP5                         | Amaro Brown Extended Merino Leather   | \$3,700      | \$3,700      | \$3,700      | \$3,700                      | \$3,700      |
| <b>Packages</b>              |   |              |              |              |                              |              |
| <b>ZDA</b>                   | <b>Driving Assistance Package</b>   | \$1,700      | \$1,700      | \$1,700      | \$1,700                      |              |
|                              | 5AG Active Blind Spot Detection   | x            | x            | x            | x                            |              |
|                              | 5AS Active Driving Assistant  | x            | x            | x            | x                            |              |
|                              | or ZDB Driving Assistance Plus Package  | + \$1,200    | + \$1,200    | + \$1,200    | + \$1,200                    |              |
|                              | 610 Head-up Display   | x            | x            | x            | x                            |              |
|                              | 8TH Speed Limit Info  | x            | x            | x            | x                            |              |
|                              | ZN4 Lane Departure Warning  | x            | x            | x            | x                            |              |
|                              | ZDA requires ordering ZMP or ZPP  | x            | x            | x            | x                            |              |
| <b>ZDB</b>                   | <b>Driving Assistance Plus Package</b>  | \$1,200      | \$1,200      | \$1,200      | \$1,200                      | \$1,200      |
|                              | 5AT ACC Stop & Go + Active Driving Assistant  | x            | x            | x            | x                            | x            |
|                              | ZN0 Extended Collision Mitigation   | x            | x            | x            | x                            | x            |
|                              | ZDB requires ordering ZDA   | x            | x            | x            | x                            |              |
|                              | ZDB requires ordering ZMP or ZPP  |              |              |              |                              | x            |
| <b>ZDH</b>                   | <b>Dynamic Handling Package</b>   |              | \$4,500      | \$4,500      |                              | \$4,500      |
|                              | 2VM Dynamic Damper Control + rear axle air suspension                                 |              | x            | x            |                              | x            |
|                              | 2VP Dynamic Performance Control + Active Roll Stabilization                           |              | x            | x            |                              | x            |
|                              | 7SZ Dynamic Handling Package  |              | x            | x            |                              | x            |
|                              | ZDH in combination with ZMP requires ordering 2VF and will delete 2VM from the order. |              | x            | x            |                              | x            |
|                              | ZDH and ZMP requires ordering 2VF   |              | x            | x            |                              | x            |
|                              | ZDH and ZMP will delete 2VM from the order  |              | x            | x            |                              | x            |
|                              | In combination with 4UB   |              | \$4,000      | \$4,000      |                              | \$4,000      |
|                              | In combination with ZMP   |              | \$3,600      | \$3,600      |                              | \$3,600      |
| <b>ZDI</b>                   | <b>Ivory White Interior Design Package</b>  | \$1,950      | \$1,950      | \$1,950      | \$1,950                      | \$1,950      |
|                              | 4AC Poplar Wood Trim  | x            | x            | x            | x                            | x            |
|                              | or 4B9 Brushed Aluminum Trim  | + \$0        | + \$0        | + \$0        | + \$0                        | + \$0        |
|                              | or 4CV Fineline Oak Wood Trim   | + \$0        | + \$0        | + \$0        | + \$0                        | + \$0        |
|                              | or 4DD Fineline Pure Textured Wood Trim   | + \$0        | + \$0        | + \$0        | + \$0                        | + \$0        |
|                              | or 4MR Aluminum Hexagon interior trim   | + \$0        | + \$0        | + \$0        | + \$0                        | + \$0        |
|                              | 7S5 Interior Design Package   | x            | x            | x            | x                            | x            |
|                              | or 7S7 Ivory White Nappa Leather Package w M Sport                                    | + \$0        | + \$0        | + \$0        | + \$0                        | + \$0        |
|                              | NAEW Ivory White and Black Nappa Leather  | x            | x            | x            | x                            | x            |
|                              | Includes Black Nappa leather dashboard with contrast stitching.                       | x            | x            | x            | x                            | x            |
|                              | ZDI requires ordering 456 or ZLS  | x            | x            | x            | x                            |              |
|                              | ZDI requires ordering ZMP or ZPP  | x            | x            | x            | x                            | x            |
| <b>ZLP</b>                   | <b>Lighting Package</b>   | \$1,900      | \$1,900      | \$1,900      | \$1,900                      | \$1,900      |
|                              | 552 Adaptive Full LED Lights  | x            | x            | x            | x                            | x            |
|                              | 5AC Automatic high beams  | x            | x            | x            | x                            | x            |
|                              | ZLP requires ordering ZMP or ZPP  | x            | x            | x            | x                            | x            |
|                              | ZLP cannot be ordered with ZPX  | x            | x            | x            | x                            | x            |
| <b>ZLS</b>                   | <b>Luxury Seating Package</b>   | \$1,350      | \$1,350      | \$1,350      | \$1,350                      |              |
|                              | 453 Front ventilated seats  | x            | x            | x            | x                            |              |
|                              | 456 Multi-contour seats   | x            | x            | x            | x                            |              |
|                              | ZLS cannot be ordered with KCSW   | x            | x            | x            | x                            |              |
|                              | ZLS requires ordering (Ind) Extended Merino Leather, LCFY, LCSW, ZDI or ZMD           | x            | x            | x            | x                            |              |
|                              | In combination with ZMP   | \$1,000      | \$1,000      | \$1,000      | \$1,000                      |              |

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|-----------------|---|--------------|--------------|--------------|------------------------------|--------------|
| <b>Packages</b> |   |              |              |              |                              |              |
| <b>ZMD</b>      | <b>Mocha Interior Design Package</b>                            | \$1,950      | \$1,950      | \$1,950      | \$1,950                      | \$1,950      |
|                 | 4AC Poplar Wood Trim  | x            | x            | x            | x                            | x            |
|                 | <b>or</b> 4B9 Brushed Aluminum Trim                             | + \$0        | + \$0        | + \$0        | + \$0                        | + \$0        |
|                 | <b>or</b> 4CV Fineline Oak Wood Trim                            | + \$0        | + \$0        | + \$0        | + \$0                        | + \$0        |
|                 | <b>or</b> 4DD Fineline Pure Textured Wood Trim                  | + \$0        | + \$0        | + \$0        | + \$0                        | + \$0        |
|                 | <b>or</b> 4MR Aluminum Hexagon interior trim                    | + \$0        | + \$0        | + \$0        | + \$0                        | + \$0        |
|                 | 7S6 Mocha Nappa Leather Package                                 | x            | x            | x            | x                            | x            |
|                 | <b>or</b> 7S8 Mocha Nappa Leather Package w M Sport             | + \$0        | + \$0        | + \$0        | + \$0                        | + \$0        |
|                 | NAMY Mocha Nappa Leather  | x            | x            | x            | x                            | x            |
|                 | Includes Black Nappa leather dashboard with contrast stitching. | x            | x            | x            | x                            | x            |
|                 | ZMD requires ordering 456 or ZLS                                | x            | x            | x            | x                            |              |
|                 | ZMD requires ordering ZMP or ZPP                                | x            | x            | x            | x                            | x            |

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|-----------------|---|--------------|--------------|--------------|------------------------------|--------------|
| <b>Packages</b> |   |              |              |              |                              |              |
| <b>ZMP</b>      | <b>M Sport Package</b>  | \$4,350      | \$4,350      | \$4,350      | \$4,350                      | \$4,450      |
| 248             | Heated Steering Wheel   |              |              |              |                              | x            |
| 2T6             | 19" M Light alloy Double Spoke wheels style 467M-with all-season run-flat tires (19x9.0, 255/50 R19)  | x            | x            | x            | x                            | x            |
| <b>or</b>       | 22P 20" M Light alloy Double Spoke wheels style 469M Black with performance run-flat (20x10.0, 275/40 R20 front and 20x11.0, 315/35 R20 rear) | + \$600      | + \$600      | + \$600      | + \$950                      | + \$600      |
| <b>or</b>       | 2PW 20" M Light alloy Double Spoke wheels style 469M-with performance run-flat tires (20x10.0, 275/40 R20 front and 20x11.0, 315/35 R20 rear) | + \$600      | + \$600      | + \$600      | + \$950                      | + \$600      |
| <b>or</b>       | 22Y 21" M Double-spoke wheels - style 599M with performance run-flat tires (21x10.0, 285/35 R21 front and 21x11.5, 325/30 R21 rear)           |              | + \$1,550    | + \$1,550    |                              | + \$1,550    |
| 322             | Comfort Access keyless entry  | x            | x            | x            | x                            |              |
| 337             | M Sport Package   | x            | x            | x            | x                            | x            |
| 3DE             | BMW iPerformance Design Elements Deletion   |              |              |              | x                            |              |
| 3DZ             | Without Lines designation outside   | x            | x            | x            | x                            | x            |
| 3MC             | High-gloss Roof Rails   | x            | x            | x            | x                            | x            |
| <b>or</b>       | 3AT Roof rails in Satin Aluminum  | + \$0        | + \$0        | + \$0        | + \$0                        | + \$0        |
| 481             | Sport seats   | x            | x            | x            | x                            |              |
| <b>or</b>       | 456 Multi-contour seats   | + \$950      | + \$950      | + \$950      | + \$950                      |              |
| 4AC             | Poplar Wood Trim  | x            | x            | x            | x                            | x            |
| <b>or</b>       | 4B9 Brushed Aluminum Trim   | + \$0        | + \$0        | + \$0        | + \$0                        | + \$0        |
| <b>or</b>       | 4CV Fineline Oak Wood Trim  | + \$0        | + \$0        | + \$0        | + \$0                        | + \$0        |
| <b>or</b>       | 4DD Fineline Pure Textured Wood Trim  | + \$0        | + \$0        | + \$0        | + \$0                        | + \$0        |
| <b>or</b>       | 4MR Aluminum Hexagon interior trim  | + \$0        | + \$0        | + \$0        | + \$0                        | + \$0        |
| 4NB             | 4-zone automatic climate control  | x            | x            | x            | x                            |              |
| 5AG             | Active Blind Spot Detection   |              |              |              |                              | x            |
| 5AS             | Active Driving Assistant  |              |              |              |                              | x            |
| <b>or</b>       | ZDB Driving Assistance Plus Package   |              |              |              |                              | + \$1,200    |
| 5DL             | Side and Top View Cameras   |              |              |              |                              | x            |
| 5DP             | Parking Assistant   |              |              |              |                              | x            |
| 655             | SiriusXM Satellite Radio with 1year All Access Subscription   | x            | x            | x            | x                            |              |
| 710             | M steering wheel  | x            | x            | x            | x                            | x            |
| 715             | Aerodynamic kit   | x            | x            | x            | x                            | x            |
| 760             | Shadowline exterior trim  | x            | x            | x            | x                            | x            |
| 8TH             | Speed Limit Info  |              |              |              |                              | x            |
| ZN1             | Active Blind Spot Detection   |              |              |              |                              | x            |
| ZSU             | Standard Suspension   | x            | x            | x            |                              | x            |
| <b>or</b>       | 2VF Adaptive M Suspension   | + \$900      | + \$900      | + \$900      |                              | + \$900      |
|                 | Includes M foot rest and M door sills.  |              |              |              | x                            |              |
|                 | Includes M foot rest and M door sills.  |              |              |              |                              | x            |
|                 | 4UB cannot be ordered with ZMP and ZDH.   |              |              |              |                              |              |
|                 | Includes M foot rest and M door sills.  | x            | x            | x            |                              |              |
|                 | 4UB cannot be ordered with ZMP and ZDH on xDrive models.  |              |              |              |                              |              |
|                 | ZMP requires ordering 300, 416, 475, A52, A83, A96, S34, X01 or X03   | x            | x            | x            | x                            | x            |
|                 | ZMP cannot be ordered with ZPP  | x            | x            | x            | x                            | x            |
|                 | ZMP cannot be ordered with ZPL  | x            | x            | x            | x                            | x            |
|                 | ZMP will delete STD or 100% equipment 3E2 and 3MB   | x            | x            | x            | x                            | x            |
|                 | ZMP cannot be ordered with KCSW   | x            | x            | x            | x                            |              |
| <b>ZPK</b>      | <b>Parking Assistance Package</b>   | \$700        | \$700        | \$700        | \$700                        | \$700        |
| 5DL             | Side and Top View Cameras   | x            | x            | x            | x                            | x            |
| 5DP             | Parking Assistant   | x            | x            | x            | x                            | x            |
|                 | ZPK cannot be ordered with ZPX  | x            | x            | x            | x                            |              |
|                 | ZPK cannot be ordered with ZMP or ZPP   |              |              |              |                              | x            |

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| <b>Packages</b> |   |              |              |              |                              |              |
| <b>ZPL</b>      | <b>Luxury Package</b>   | NC           | NC           | NC           | NC                           | NC           |
|                 | 346 Chrome Line Exterior  | x            | x            | x            | x                            | x            |
|                 | 3E1 Luxury Line   | x            | x            | x            | x                            | x            |
|                 | ZPL will delete STD or 100% equipment 3E2 and 3MB   | x            | x            | x            | x                            | x            |
|                 | ZPL cannot be ordered with ZMP  | x            | x            | x            | x                            | x            |
| <b>ZPP</b>      | <b>Premium Package</b>  | \$1,150      | \$1,150      | \$1,150      | \$1,150                      | \$1,600      |
|                 | 248 Heated Steering Wheel   |              |              |              |                              | x            |
|                 | 322 Comfort Access keyless entry  | x            | x            | x            | x                            |              |
|                 | 4NB 4-zone automatic climate control  | x            | x            | x            | x                            |              |
|                 | 5AG Active Blind Spot Detection   |              |              |              |                              | x            |
|                 | 5AS Active Driving Assistant  |              |              |              |                              | x            |
|                 | or ZDB Driving Assistance Plus Package  |              |              |              |                              | + \$1,200    |
|                 | 5DL Side and Top View Cameras   |              |              |              |                              | x            |
|                 | 5DP Parking Assistant   |              |              |              |                              | x            |
|                 | 655 SiriusXM Satellite Radio with 1year All Access Subscription   | x            | x            | x            | x                            |              |
|                 | 8TH Speed Limit Info  |              |              |              |                              | x            |
|                 | ZN4 Lane Departure Warning  |              |              |              |                              | x            |
| <b>ZPX</b>      | <b>Executive Package</b>  | \$2,800      | \$2,800      | \$2,800      | \$2,550                      | \$2,950      |
|                 | 323 Soft-close automatic doors  | x            | x            | x            | x                            | x            |
|                 | 552 Adaptive Full LED Lights  | x            | x            | x            | x                            | x            |
|                 | 5AC Automatic high beams  | x            | x            | x            | x                            | x            |
|                 | 5DL Side and Top View Cameras   | x            | x            | x            | x                            |              |
|                 | 5DP Parking Assistant   | x            | x            | x            | x                            |              |
|                 | 610 Head-up Display   |              |              |              |                              | x            |
|                 | 6WB Dynamic Digital Instrument Cluster  | x            | x            | x            |                              | x            |
|                 | ZPX requires ordering ZMP or ZPP  | x            | x            | x            | x                            | x            |
|                 | ZPX requires ordering ZDA   | x            | x            | x            | x                            |              |
| <b>Options</b>  |   |              |              |              |                              |              |
| 248             | Heated Steering Wheel   | \$190        | \$190        | \$190        | \$190                        | \$190        |
|                 | Included in package   |              |              |              |                              | ZMP, ZPP     |
| 2H7             | 19" Light alloy V-Spoke wheels style 450-with all-season run-flat tires<br>(19x9.0, 255/50 R19)   | NC           | NC           | NC           | NC                           | NC           |
| 2LS             | 20" Light alloy Y-Spoke wheels style 451-with performance run-flat tires<br>(20x10.0, 275/40 R20 front and 20x11.0, 315/35 R20 rear)<br>2LS requires ordering ZPP | \$600        | \$600        | \$600        | \$600                        | \$600        |
|                 |   | x            | x            | x            | x                            | x            |
| 2VM             | Dynamic Damper Control + rear axle air suspension   | \$1,500      | \$1,500      | \$1,500      | STD                          | \$1,500      |
|                 | In combination with 4UB   | 1000         | 1000         | 1000         |                              | 1000         |
|                 | In combination with ZDH   |              | NC           | NC           |                              | NC           |
|                 | Included in package   |              | ZDH          | ZDH          |                              | ZDH          |
|                 | 2VM cannot be ordered with ZMP  | x            | x            | x            |                              | x            |
|                 | 2VM cannot be ordered with 2VF  | x            | x            | x            |                              | x            |
| 300             | Space-saver spare   | \$150        | \$150        | \$150        |                              | \$150        |
|                 | 300 cannot be ordered with 4UB  | x            | x            | x            |                              | x            |
| 328             | Aluminum running boards   | \$400        | \$400        | \$400        | \$400                        | \$400        |
|                 | 328 requires ordering ZPP   | x            | x            | x            | x                            | x            |
| 3DE             | BMW iPerformance Design Elements Deletion   |              |              |              | NC                           |              |
|                 | Included in package   |              |              |              | ZMP                          |              |
|                 | 3DE will delete STD or 100% equipment ZIG   |              |              |              | x                            |              |
| 417             | Rear manual side window shades  | \$250        | \$250        | \$250        | \$250                        | \$250        |
| 453             | Front ventilated seats  |              |              |              |                              | \$500        |
|                 | Included in package   | ZLS          | ZLS          | ZLS          | ZLS                          |              |
|                 | 453 requires ordering (Ind) Extended Merino Leather, LCFY, LCSW, ZDI or ZMD   |              |              |              |                              | x            |

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|                |   | X5 sDrive35i     | X5 xDrive35i     | X5 xDrive35d     | X5 xDrive40e<br>iPerformance | X5 xDrive50i     |
|----------------|---|------------------|------------------|------------------|------------------------------|------------------|
| <b>Options</b> |   |                  |                  |                  |                              |                  |
| 456            | Multi-contour seats   | \$1,300          | \$1,300          | \$1,300          | \$1,300                      | 100%             |
|                | <i>In combination with ZLS</i>  | NC               | NC               | NC               | NC                           |                  |
|                | <i>Included in package</i>  | ZLS              | ZLS              | ZLS              | ZLS                          |                  |
|                | <i>In combination with ZMP</i>  | 950              | 950              | 950              | 950                          |                  |
|                | <i>456 requires ordering Leather Dakota, ZDI, ZMD or ZPP</i>                      | x                | x                | x                | x                            |                  |
|                | <i>456 cannot be ordered with LCMY</i>  | x                | x                | x                | x                            |                  |
|                | <i>456 and not ZLS requires ordering ZMP or ZPP</i>                               | x                | x                | x                | x                            |                  |
|                | <i>Alternate in package</i>   | ZMP              | ZMP              | ZMP              | ZMP                          |                  |
| 496            | Heated rear seats   | \$350            | \$350            | \$350            | \$350                        | \$350            |
|                | <i>496 cannot be ordered with KCSW</i>  | x                | x                | x                | x                            |                  |
|                | <i>496 requires ordering ZMP or ZPP</i>   | x                | x                | x                | x                            | x                |
|                | <i>496 requires ordering 248</i>  | x                | x                | x                | x                            |                  |
| 4B9            | Brushed Aluminum Trim   | NC               | NC               | NC               | NC                           | NC               |
|                | <i>In combination with ZDI</i>  | NC               | NC               | NC               | NC                           | NC               |
|                | <i>In combination with ZMD</i>  | NC               | NC               | NC               | NC                           | NC               |
|                | <i>In combination with ZMP</i>  | NC               | NC               | NC               | NC                           | NC               |
|                | <i>Alternate in package</i>   | ZDI, ZMD,<br>ZMP | ZDI, ZMD,<br>ZMP | ZDI, ZMD,<br>ZMP | ZDI, ZMD,<br>ZMP             | ZDI, ZMD,<br>ZMP |
| 4CV            | Fineline Oak Wood Trim  | NC               | NC               | NC               | NC                           | NC               |
|                | <i>In combination with ZDI</i>  | NC               | NC               | NC               | NC                           | NC               |
|                | <i>In combination with ZMD</i>  | NC               | NC               | NC               | NC                           | NC               |
|                | <i>In combination with ZMP</i>  | NC               | NC               | NC               | NC                           | NC               |
|                | <i>Alternate in package</i>   | ZDI, ZMD,<br>ZMP | ZDI, ZMD,<br>ZMP | ZDI, ZMD,<br>ZMP | ZDI, ZMD,<br>ZMP             | ZDI, ZMD,<br>ZMP |
| 4DD            | Fineline Pure Textured Wood Trim  | NC               | NC               | NC               | NC                           | NC               |
|                | <i>In combination with ZDI</i>  | NC               | NC               | NC               | NC                           | NC               |
|                | <i>In combination with ZMD</i>  | NC               | NC               | NC               | NC                           | NC               |
|                | <i>In combination with ZMP</i>  | NC               | NC               | NC               | NC                           | NC               |
|                | <i>Alternate in package</i>   | ZDI, ZMD,<br>ZMP | ZDI, ZMD,<br>ZMP | ZDI, ZMD,<br>ZMP | ZDI, ZMD,<br>ZMP             | ZDI, ZMD,<br>ZMP |
| 4FF            | Comfort Rear Seats incl. backrest angle and fore/aft adjustments                  | \$500            | \$500            | \$500            |                              | \$500            |
|                | <i>4FF cannot be ordered with 4UB or KCSW</i>                                     | x                | x                | x                |                              | x                |
|                | <i>4FF requires ordering ZMP or ZPP</i>   | x                | x                | x                |                              | x                |
| 4M5            | Leather Dashboard   | \$1,200          | \$1,200          | \$1,200          | \$1,200                      | \$1,200          |
|                | <i>4M5 requires ordering ZMP or ZPP</i>   | x                | x                | x                | x                            | x                |
|                | <i>4M5 requires ordering Leather Dakota</i>                                       | x                | x                | x                | x                            |                  |
|                | <i>4M5 cannot be ordered with (Ind) Extended Merino Leather, LCMY, ZDI or ZMD</i> | x                | x                | x                | x                            | x                |
| 4U1            | Ceramic Controls  | \$650            | \$650            | \$650            | \$650                        | \$650            |
|                | <i>4U1 requires ordering ZMP or ZPP</i>   | x                | x                | x                | x                            | x                |
| 4UB            | 3rd row seat + rear axle air suspension   | \$1,700          | \$1,700          | \$1,700          |                              | \$1,700          |
|                | <i>4UB cannot be ordered with KCSW</i>  | x                | x                | x                |                              |                  |
|                | <i>4UB will add 4NC to the order</i>  | x                | x                | x                |                              | x                |
|                | <i>4UB cannot be ordered with 300</i>   | x                | x                | x                |                              | x                |
|                | <i>4UB cannot be ordered with ZDH and ZMP</i>                                     |                  | x                | x                |                              | x                |
|                | <i>Note: 4NC - 3rd row seat climate control</i>                                   |                  |                  |                  |                              |                  |
| 610            | Head-up Display   | \$1,100          | \$1,100          | \$1,100          | \$1,100                      | \$1,100          |
|                | <i>Included in package</i>  | ZDA              | ZDA              | ZDA              | ZDA                          | ZPX              |
|                | <i>610 requires ordering ZMP or ZPP</i>   | x                | x                | x                | x                            | x                |
| 688            | Harman Kardon surround sound system   | \$875            | \$875            | \$875            | \$875                        | 100%             |
|                | <i>688 requires ordering ZMP or ZPP</i>   | x                | x                | x                | x                            | x                |
| 6CP            | Apple CarPlay Compatibility   | \$300            | \$300            | \$300            | \$300                        | \$300            |
| 6F2            | Bang & Olufsen Sound System   | \$4,500          | \$4,500          | \$4,500          | \$4,500                      | \$3,700          |
|                | <i>6F2 requires ordering ZPX</i>  | x                | x                | x                | x                            | x                |
|                | <i>6F2 cannot be ordered with 688</i>   | x                | x                | x                | x                            |                  |
|                | <i>6F2 will delete STD or 100% equipment 688</i>                                  |                  |                  |                  |                              | x                |
| 6FH            | Rear-seat entertainment Professional  | \$2,200          | \$2,200          | \$2,200          | \$2,200                      | \$2,200          |
|                | <i>6FH requires ordering ZMP or ZPP</i>   | x                | x                | x                | x                            | x                |
| 6NW            | Wireless Charging   | \$400            | \$400            | \$400            | \$400                        | \$400            |
|                | <i>6NW will add 6WD and ZEB to the order</i>                                      | x                | x                | x                | x                            | x                |
|                | <i>6NW requires ordering ZMP or ZPP</i>   | x                | x                | x                | x                            | x                |
|                | <i>6NW will delete STD or 100% equipment 6NP</i>                                  | x                | x                | x                | x                            | x                |
|                | <i>Note: 6WD - WiFi Hotspot</i>   |                  |                  |                  |                              |                  |
|                | <i>Note: ZEB - Enhanced USB &amp; Bluetooth</i>                                   |                  |                  |                  |                              |                  |

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|----------------|---|--------------|--------------|--------------|------------------------------|--------------|
| <b>Options</b> |   |              |              |              |                              |              |
| 6UK            | Night Vision with Pedestrian Detection    | \$2,300      | \$2,300      | \$2,300      | \$2,300                      | \$2,300      |
|                | 6UK will add 502 to the order             | x            | x            | x            | x                            | x            |
|                | 6UK requires ordering ZPX                 | x            | x            | x            | x                            | x            |
|                | Note: 502 - Retractable headlight washers |              |              |              |                              |              |

|                           |   |         |         |         |         |         |
|---------------------------|---|---------|---------|---------|---------|---------|
| <b>Priority 1 Options</b> |   |         |         |         |         |         |
| XE7                       | Piano Finish Black Trim                             | \$1,080 | \$1,080 | \$1,080 | \$1,080 | \$1,080 |
| XT1                       | Merino Leather Dashboard                            | NC      | NC      | NC      | NC      | NC      |
|                           | XT1 requires ordering (Ind) Extended Merino Leather | x       | x       | x       | x       | x       |

|                      |                        |       |       |       |       |       |
|----------------------|------------------------|-------|-------|-------|-------|-------|
| <b>Other Charges</b> |                        |       |       |       |       |       |
|                      | Destination & Handling | \$995 | \$995 | \$995 | \$995 | \$995 |

|                 |  |     |     |     |     |     |
|-----------------|--|-----|-----|-----|-----|-----|
| <b>Standard</b> |  |     |     |     |     |     |
| 1CC             | Automatic Start/Stop function  | STD | STD | STD | STD | STD |
| 205             | STEPTRONIC Automatic Transmission  | STD | STD | STD | STD | STD |
| 216             | Servotronic  | STD | STD | STD | STD | STD |
| 245             | Power adjustable steering column   | STD | STD | STD | STD | STD |
| 255             | Sport leather steering wheel   | STD | STD | STD | STD | STD |
| 258             | Runflat tires  | STD | STD | STD | STD | STD |
| 2D4             | 19" Light alloy Orbit Grey wheels style 449-with all-season run-flat tires<br>(19x9.0, 255/50 R19) | STD | STD | STD | STD | STD |
| 2TB             | Sport Automatic Transmission   | STD | STD | STD |     | STD |
| 2TE             | STEPTRONIC automatic transmission with shift Paddles   |     |     |     | STD |     |
| 2VB             | Tire pressure monitor  | STD | STD | STD | STD | STD |
| 2VM             | Dynamic Damper Control + rear axle air suspension  |     |     |     | STD |     |
| 302             | Alarm System   | STD | STD | STD | STD | STD |
| 316             | Power tailgate   | STD | STD | STD | STD | STD |
| 319             | Universal garage-door opener   | STD | STD | STD | STD | STD |
| 322             | Comfort Access keyless entry   |     |     |     |     | STD |
| 3AG             | Rear view camera   | STD | STD | STD | STD | STD |
| 3AT             | Roof rails in Satin Aluminum   | STD | STD | STD | STD | STD |
| 3E2             | xLine  | STD | STD | STD | STD | STD |
| 3MB             | Satin aluminum line exterior trim  | STD | STD | STD | STD | STD |
| 402             | Panoramic moonroof   | STD | STD | STD | STD | STD |
| 420             | Privacy glass  | STD | STD | STD | STD | STD |
| 423             | Floor mats   | STD | STD | STD | STD | STD |
| 430             | Auto-dimming interior and exterior mirrors   | STD | STD | STD | STD | STD |
| 431             | Auto-dimming rearview mirror   | STD | STD | STD | STD | STD |
| 441             | Smoker's package   | STD | STD | STD | STD | STD |
| 456             | Multi-contour seats  |     |     |     |     | STD |
| 459             | Power Front Seats  | STD | STD | STD | STD |     |
| 488             | Lumbar support   | STD | STD | STD | STD | STD |
| 493             | Storage package  | STD | STD | STD | STD | STD |
| 494             | Heated front seats   | STD | STD | STD | STD | STD |
| 4AC             | Poplar Wood Trim   | STD | STD | STD | STD | STD |
| 4NB             | 4-zone automatic climate control   |     |     |     |     | STD |
| 4U2             | Driving Dynamics Control with ECO PRO  | STD | STD | STD | STD | STD |
| 4U9             | Acoustic protection for pedestrians  |     |     |     | STD |     |
| 508             | Park Distance Control  | STD | STD | STD | STD | STD |
| 522             | Xenon headlights   | STD | STD | STD | STD | STD |
| 524             | Adaptive light control   | STD | STD | STD | STD | STD |
| 534             | Automatic climate control  | STD | STD | STD | STD | STD |
| 563             | Ambient Lighting   | STD | STD | STD | STD | STD |
| 575             | Additional 12-V power sockets  | STD | STD | STD | STD | STD |



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|-----------------|---|--------------|--------------|--------------|------------------------------|--------------|
| <b>Standard</b> |   |              |              |              |                              |              |
| 5A1             | LED Fog Lights  | STD          | STD          | STD          | STD                          | STD          |
| 609             | Navigation system   | STD          | STD          | STD          | STD                          | STD          |
| 645             | Radio control US  | STD          | STD          | STD          | STD                          | STD          |
| 655             | SiriusXM Satellite Radio with 1year All Access Subscription |              |              |              |                              | STD          |
| 676             | Hi-fi sound system  | STD          | STD          | STD          | STD                          |              |
| 688             | Harman Kardon surround sound system                         |              |              |              |                              | STD          |
| 693             | Satellite radio preparation                                 | STD          | STD          | STD          | STD                          |              |
| 697             | DVD Area coding (North America)                             | STD          | STD          | STD          | STD                          | STD          |
| 6AC             | BMW Assist eCall  | STD          | STD          | STD          | STD                          | STD          |
| 6AE             | BMW TeleServices  | STD          | STD          | STD          | STD                          | STD          |
| 6AG             | eDrive Services   |              |              |              | STD                          |              |
| 6AK             | BMW Online and BMW Apps                                     | STD          | STD          | STD          | STD                          | STD          |
| 6AM             | Advanced Real-Time Traffic Information                      | STD          | STD          | STD          | STD                          | STD          |
| 6AP             | Remote Services   | STD          | STD          | STD          |                              | STD          |
| 6NP             | Enhanced USB and Bluetooth                                  | STD          | STD          | STD          | STD                          | STD          |
| 775             | Anthracite headliner  | STD          | STD          | STD          | STD                          | STD          |
| 823             | Hot climate version   | STD          | STD          | STD          | STD                          | STD          |
| 845             | Acoustic belt warning                                       | STD          | STD          | STD          | STD                          | STD          |
| 853             | Language Version English                                    | STD          | STD          | STD          | STD                          | STD          |
| 8KL             | Oil Chg 10,000 mls/12 months                                | STD          | STD          | STD          | STD                          | STD          |
| 8SL             | Trailer hitch prewiring                                     | STD          | STD          | STD          | STD                          | STD          |
| 8SM             | Visible chassis number                                      | STD          | STD          | STD          | STD                          | STD          |
| 8TN             | Daytime driving lights                                      | STD          | STD          | STD          | STD                          | STD          |
| 927             | All-season tires  | STD          | STD          | STD          | STD                          | STD          |
| ZIG             | BMW iPerformance Design Elements                            |              |              |              | STD                          |              |

| Wheels  |   |                                      |   |   |   |
|---|---|--------------------------------------|---|---|---|
| <br><b>Code: 22P</b><br><b>Style: 469M</b> | <b>20" M Light alloy Double Spoke wheels style 469M Black with performance run-flat</b><br>Front: 20x10.0, 275/40 R20<br>Rear: 20x11.0, 315/35 R20<br><br>In combination with ZMP<br>22P will add 840 to the order                    | ZMP<br>(upgrade)<br><br>+ \$600<br>x | ZMP<br>(upgrade)<br><br>+ \$600<br>x        | ZMP<br>(upgrade)<br><br>+ \$600<br>x        | ZMP<br>(upgrade)<br><br>+ \$950<br><br>+ \$600<br>x |
| <br><b>Code: 22Y</b><br><b>Style: 599M</b> | <b>21" M Double-spoke wheels - style 599M with performance run-flat tires</b><br>Front: 21x10.0, 285/35 R21<br>Rear: 21x11.5, 325/30 R21<br><br>In combination with ZMP<br>22Y will add 840 to the order<br>22Y requires ordering 2VF |                                      | ZMP<br>(upgrade)<br><br>+ \$1,550<br>x<br>x | ZMP<br>(upgrade)<br><br>+ \$1,550<br>x<br>x | ZMP<br>(upgrade)<br><br>+ \$1,550<br>x<br>x         |
| <br><b>Code: 2D4</b><br><b>Style: 449</b>  | <b>19" Light alloy Orbit Grey wheels style 449-with all-season run-flat tires</b><br>Front / Rear: 19x9.0, 255/50 R19   | Standard                             | Standard                                    | Standard                                    | Standard  |



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|---|--|------------------|------------------|------------------|------------------------------|------------------|
| <b>Wheels</b>   |  |                  |                  |                  |                              |                  |
|    | <b>19" Light alloy V-Spoke wheels style 450-with all-season run-flat tires</b><br>Front / Rear: 19x9.0, 255/50 R19<br><br><b>Code: 2H7</b><br><b>Style: 450</b>                                  | NC               | NC               | NC               | NC                           | NC               |
|    | <b>20" Light alloy Y-Spoke wheels style 451-with performance run-flat tires</b><br>Front: 20x10.0, 275/40 R20<br>Rear: 20x11.0, 315/35 R20<br><br><b>Code: 2LS</b><br><b>Style: 451</b>          | \$600            | \$600            | \$600            | \$600                        | \$600            |
|   | 2LS requires ordering ZPP  | x                | x                | x                | x                            | x                |
|    | <b>20" M Light alloy Double Spoke wheels style 469M-with performance run-flat tires</b><br>Front: 20x10.0, 275/40 R20<br>Rear: 20x11.0, 315/35 R20<br><br><b>Code: 2PW</b><br><b>Style: 469M</b> | ZMP<br>(upgrade) | ZMP<br>(upgrade) | ZMP<br>(upgrade) | ZMP<br>(upgrade)             | ZMP<br>(upgrade) |
|   | In combination with ZMP<br>2PW will add 840 to the order   | + \$600<br>x     | + \$600<br>x     | + \$600<br>x     | + \$950                      | + \$600<br>x     |
|  | <b>19" M Light alloy Double Spoke wheels style 467M-with all-season run-flat tires</b><br>Front / Rear: 19x9.0, 255/50 R19<br><br><b>Code: 2T6</b><br><b>Style: 467M</b>                         | ZMP              | ZMP              | ZMP              | ZMP                          | ZMP              |