BMW of North America, LLC Pricing Guide Model Year 2018 Suggested Retail Price

530e iPerformance Effective July 1, 2017



|     |              |  | 530e<br>iPerformance | 530e xDrive<br>iPerformance |
|-----|--------------|--|----------------------|-----------------------------|
|     |              | Start of Production                    | 03/2017              | 03/2017                     |
|     |              | Base Price U.S.A. Port of Entry*       | \$52,400             | \$54,700                    |
|     |              | Base Price Euro Deliver Munich Pick Up | \$49,780             | \$51,965                    |
|     |              |  |                      |                             |
|     | Non-Metallic |  | STD                  | STD                         |
| 300 | Alpine White |  | х                    | x                           |
| 668 | Jet Black    |  | х                    | х                           |

|     | Metallic   | \$550 | \$550 |
|-----|--|-------|-------|
| 416 | Carbon Black Metallic                                      | х     | х     |
|     | 416 requires ordering ZMP (Valid Until: 06/17)             | х     | х     |
|     | 416 requires ordering ZM4 (Valid From : 07/17)             | х     | х     |
| 475 | Black Sapphire Metallic                                    | х     | х     |
| 472 | Cashmere Silver Metallic                                   | х     | х     |
|     | A72 requires ordering 3DE                                  | x     | х     |
| 483 | Glacier Silver Metallic                                    | х     | х     |
| 489 | Imperial Blue Metallic                                     | х     | х     |
|     | A89 requires ordering 3DE                                  | х     | х     |
| 490 | Dark Graphite Metallic                                     | х     | х     |
| 496 | Mineral White Metallic                                     | х     | х     |
| 365 | Jatoba Brown Metallic                                      | х     | х     |
|     | B65 requires ordering 3DE                                  | х     | х     |
| C10 | Mediterranean Blue Metallic                                | х     | х     |
|     | C10 and not ZMP requires ordering 3DE (Valid Until: 06/17) | x     | х     |
|     | C10 and not ZM4 requires ordering 3DE (Valid From : 07/17) | х     | х     |
| C2P | Atlas Cedar Metallic                                       | х     | х     |
|     | C2P requires ordering 3DE                                  | х     | х     |
| C2Y | Bluestone Metallic   | х     | х     |
|     | C2Y and not ZM4 requires ordering 3DE (Valid From : 07/17) | х     | х     |
|     | C2Y and not ZMP requires ordering 3DE (Valid Until: 06/17) | х     | х     |

|     | Priority 1 Metallic       | \$550                                 | \$550                                 |
|-----|---------------------------|---------------------------------------|---------------------------------------|
| S34 | Azurite Black Metallic    | \$1,950<br>(SOD 97(47)                | \$1,950                               |
| X08 | Champagne Quartz Metallic | (SOP 07/17)<br>\$1,950                | (SOP 07/17)<br>\$1.950                |
|     |                           | (SOP 07/17)                           | (SOP 07/17)                           |
| X14 | Almandine Brown Metallic  | \$1,950<br>(SOP 07/17)                | \$1,950<br>(SOP 07/17)                |
| X17 | Rhodonite Silver Metallic | (SOP 07/17)<br>\$1,950<br>(SOP 07/17) | (SOP 07/17)<br>\$1,950<br>(SOP 07/17) |

|          | Upholstery   |                      |                      |
|----------|--|----------------------|----------------------|
| K8       | SensaTec   | STD                  | STD                  |
| K8FY     | Canberra Beige/Black SensaTec  | х                    | х                    |
| K8SW     | Black SensaTec   | х                    | х                    |
| LC       | Leather Dakota<br>In combination with ZPP<br>Included in package   | \$1,450<br>NC<br>ZPP | \$1,450<br>NC<br>ZPP |
| LCEA     | Canberra Beige/Black Dakota Leather with/contrast stitching/piping   | х                    | х                    |
| LCFF     | Ivory White Dakota Leather w/contrast stitching/piping & Dark Coffee dashboard                               | х                    | х                    |
|          | LCFF requires ordering ZM4 or ZPL (Valid From : 07/17)   | х                    | x                    |
|          | LCFF requires ordering ZMP or ZPL (Valid Until: 06/17)   | х                    | x                    |
| LCFI     | Ivory White Dakota Leather w/contrast stitching/piping   | х                    | х                    |
| LCFK     | Black Dakota Leather w/contrast stitching/piping   | х                    | х                    |
| LCNL     | Black Dakota Leather w/Blue contrast stitching/piping  | х                    | х                    |
|          | LCNL requires ordering ZMP (Valid Until: 06/17)  | х                    | х                    |
|          | LCNL requires ordering ZM4 (Valid From : 07/17)  | х                    | х                    |
|          | LCNL cannot be ordered with 456 or ZLS   | х                    | х                    |
| LCRO     | Cognac Dakota Leather w/contrast stitching/piping  | х                    | х                    |
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530e iPerformance Effective July 1, 2017



|                   |   | 530e<br>iPerformance   | 530e xDrive<br>iPerformance  |
|-------------------|---|--|--|
|                   | Upholstery  |  |  |
| LCTJ              | Night Blue Dakota Leather w/contrast stitching/piping   | х  | х  |
| LZ                | Nappa Leather<br>In combination with ZPP  | \$2,450<br>\$1,000   | \$2,450<br>\$1,000   |
| LZFF              | Nappa Leather requires ordering 456 or ZLS<br>Ivory White Nappa Leather w/contrast stitching/piping & Dark Coffee dashboard<br>LZFF requires ordering ZMP or ZPL (Valid Until: 06/17)<br>LZFF requires ordering ZM4 or ZPL (Valid From : 07/17)   | x<br>x<br>x<br>x   | x<br>X<br>X<br>X   |
| LZFI              | Ivory White Nappa Leather w/contrast stitching/piping   | x  | x  |
| LZFK              | Black Nappa Leather w/contrast stitching/piping   | x  | x  |
| LZNI              | Mocha Nappa Leather w/contrast stitching/piping   | Х  | х  |
|                   | Priority 1 Upholstery   |  |  |
| ZB                | (Ind) Full Merino Leather<br>(Ind) Full Merino Leather requires ordering 456 or ZLS<br>(Ind) Full Merino Leather includes 4M5   | \$5,150<br>x<br>x  | \$5,150<br>x<br>x  |
| ZBCR              |   | \$5,150<br>(SOP 07/17)   | \$5,150<br>(SOP 07/17)   |
| ZBFU              | Smoke White/Black Full Merino Leather   | \$5,150<br>(SOP 07/17)   | \$5,150<br>(SOP 07/17)   |
| ZBTQ              | Tartufo Full Merino Leather ZBTQ cannot be ordered with ZM4   | \$5,150<br>(SOP 07/17)<br>x  | \$5,150<br>(SOP 07/17<br>x   |
| Packa             | ges   |  |  |
|                   | ges<br>Cold Weather Package   | \$800  | \$800  |
| Packa<br>ZCW      | Cold Weather Package  | (EOP 06/17)  | (EOP 06/17   |
|                   | Cold Weather Package       248     Heated Steering Wheel  | (EOP 06/17)<br>x   | (EOP 06/17<br>X  |
|                   | Cold Weather Package  | (EOP 06/17)  | (EOP 06/17   |
| ZCW               | Cold Weather Package         248       Heated Steering Wheel         4HA       Front and Rear Heated Seats         2CW cannot be ordered with SensaTec         Driving Assistance Package   | (EOP 06/17)<br>x<br>x  | (EOP 06/17<br>x<br>x   |
| ZCW               | Cold Weather Package         248       Heated Steering Wheel         4HA       Front and Rear Heated Seats         2CW cannot be ordered with SensaTec         Driving Assistance Package         5AS       Active Driving Assistant  | (EOP 06/17)<br>x<br>x<br>x<br>\$1,700<br>x   | (EOP 06/17<br>x<br>x<br>x<br>\$1,700<br>x  |
| ZCW               | Cold Weather Package         248       Heated Steering Wheel         4HA       Front and Rear Heated Seats         2CW cannot be ordered with SensaTec         Driving Assistance Package         5AS       Active Driving Assistant         or       ZDB Driving Assistance Plus Package   | (EOP 06/17)  | (EOP 06/17<br>X<br>X<br>X<br>\$1,700   |
| ZCW               | Cold Weather Package         248       Heated Steering Wheel         4HA       Front and Rear Heated Seats         2CW cannot be ordered with SensaTec         Driving Assistance Package         5AS       Active Driving Assistant         or       ZDB Driving Assistance Plus Package         610       Head-up Display   | (EOP 06/17)  | (EOP 06/17<br>x<br>x<br>x<br>\$1,700<br>x<br>+ \$1,700<br>x  |
| ZCW               | Cold Weather Package         248       Heated Steering Wheel         4HA       Front and Rear Heated Seats         2CW cannot be ordered with SensaTec         Driving Assistance Package         5AS       Active Driving Assistant         or       ZDB Driving Assistance Plus Package   | (EOP 06/17)  | (EOP 06/17<br>x<br>x<br>x<br>\$1,700<br>x<br>+ \$1,700   |
| ZCW               | Cold Weather Package         248       Heated Steering Wheel         4HA       Front and Rear Heated Seats         ZCW cannot be ordered with SensaTec         Driving Assistance Package         5AS       Active Driving Assistant         or       ZDB Driving Assistance Plus Package         610       Head-up Display         Active Driving Assistant includes Blind Spot Detection, Daytime Pedestrian Protection, Frontal Collision Warning w/City Collision         Mitigation, Lane Departure Warning, Speed Limit Info, & Cross-traffic alert rear.         ZDA requires ordering 508 or ZPK (Valid Until: 06/17)   | (EOP 06/17)  | (EOP 06/17<br>x<br>x<br>x<br>x<br>\$1,700<br>x<br>+ \$1,700<br>x<br>x<br>x<br>x  |
| ZCW               | Cold Weather Package         248       Heated Steering Wheel         4HA       Front and Rear Heated Seats         ZCW cannot be ordered with SensaTec         Driving Assistance Package         5AS       Active Driving Assistant         or       ZDB Driving Assistance Plus Package         610       Head-up Display         Active Driving Assistant includes Blind Spot Detection, Daytime Pedestrian Protection, Frontal Collision Warning w/City Collision         Mitigation, Lane Departure Warning, Speed Limit Info, & Cross-traffic alert rear.   | (EOP 06/17)<br>x<br>x<br>\$1,700<br>x<br>+ \$1,700<br>x<br>x<br>x  | (EOP 06/17<br>x<br>x<br>x<br>\$1,700<br>x<br>+ \$1,700<br>x<br>x   |
| ZCW               | Cold Weather Package         248       Heated Steering Wheel         4HA       Front and Rear Heated Seats         ZCW cannot be ordered with SensaTec         Driving Assistance Package         5AS       Active Driving Assistant         or       ZDB Driving Assistance Plus Package         610       Head-up Display         Active Driving Assistant includes Blind Spot Detection, Daytime Pedestrian Protection, Frontal Collision Warning w/City Collision         Mitigation, Lane Departure Warning, Speed Limit Info, & Cross-traffic alert rear.         ZDA requires ordering 508 or ZPK (Valid Until: 06/17)   | (EOP 06/17)<br>x<br>x<br>\$1,700<br>x<br>+ \$1,700<br>x<br>x<br>x  | (EOP 06/17<br>x<br>x<br>x<br>x<br>\$1,700<br>x<br>+ \$1,700<br>x<br>x<br>x<br>x  |
| ZCW               | Cold Weather Package         248       Heated Steering Wheel         4HA       Front and Rear Heated Seats         ZCW cannot be ordered with SensaTec         Driving Assistance Package         5AS       Active Driving Assistant         or       ZDB Driving Assistance Plus Package         610       Head-up Display         Active Driving Assistant includes Blind Spot Detection, Daytime Pedestrian Protection, Frontal Collision Warning w/City Collision         Mitigation, Lane Departure Warning, Speed Limit Info, & Cross-traffic alert rear.         ZDA requires ordering 508 or ZPK (Valid Until: 06/17)         ZDA requires ordering ZM4 or ZP2 (Valid From : 07/17)   | (EOP 06/17)<br>x<br>x<br>x<br>\$1,700<br>x<br>+ \$1,700<br>x<br>x<br>x<br>x<br>x<br>x  | (EOP 06/17<br>x<br>x<br>x<br>x<br>x<br>x<br>x<br>x<br>x<br>x<br>x<br>x<br>x<br>x   |
| ZCW               | Cold Weather Package         248       Heated Steering Wheel         4HA       Front and Rear Heated Seats         ZCW cannot be ordered with SensaTec         Driving Assistance Package         5AS       Active Driving Assistant         or       ZDB Driving Assistance Plus Package         610       Head-up Display         Active Driving Assistant includes Blind Spot Detection, Daytime Pedestrian Protection, Frontal Collision Warning w/City Collision         Mitigation, Lane Departure Warning, Speed Limit Info, & Cross-traffic alert rear.         ZDA requires ordering 508 or ZPK (Valid Until: 06/17)         ZDA requires ordering ZM4 or ZP2 (Valid From : 07/17)         Driving Assistance Plus Package         5AT       Active Driving Assistant Plus         Active Driving Assistant Plus includes Active Cruise Control w/Stop & Go, Active Lane Keeping Assistant w/side collision avoidance,   | (EOP 06/17)<br>x<br>x<br>x<br>\$1,700<br>x<br>+ \$1,700<br>x<br>x<br>x<br>x<br>x<br>x<br>\$1,700   | (EOP 06/17<br>x<br>x<br>x<br>\$1,700<br>x<br>+ \$1,700<br>x<br>x<br>x<br>x<br>\$1,700  |
| ZCW<br>ZDA<br>ZDB | Cold Weather Package         248       Heated Steering Wheel         4HA       Front and Rear Heated Seats         ZCW cannot be ordered with SensaTec         Driving Assistance Package         5AS       Active Driving Assistance Plus Package         610       Head-up Display         Active Driving Assistant includes Blind Spot Detection, Daytime Pedestrian Protection, Frontal Collision Warning w/City Collision         Mitigation, Lane Departure Warning, Speed Limit Info, & Cross-traffic alert rear.         ZDA requires ordering 508 or ZPK (Valid Until: 06/17)         ZDA requires ordering ZM4 or ZP2 (Valid From : 07/17)         Driving Assistant Plus         Active Driving Assistant Plus includes Active Cruise Control w/Stop & Go, Active Lane Keeping Assistant w/side collision avoidance, Traffic Jam Assistant, Evasion Aid, & Cross-traffic alert front, in addition to the contents of Active Driving Assistant.         ZDB requires ordering ZDA   | (EOP 06/17)<br>x<br>x<br>x<br>\$1,700<br>x<br>+ \$1,700<br>x<br>x<br>x<br>\$1,700<br>x<br>x<br>x<br>x<br>x<br>x<br>x<br>x  | (EOP 06/17<br>x<br>x<br>x<br>\$1,700<br>x<br>+ \$1,700<br>x<br>x<br>x<br>\$1,700<br>x<br>x<br>x<br>x<br>x<br>x   |
| ZDB<br>ZDH        | Cold Weather Package         248       Heated Steering Wheel         4HA       Front and Rear Heated Seats         ZCW cannot be ordered with SensaTec         Driving Assistance Package         5AS       Active Driving Assistant         or       ZDB Driving Assistance Plus Package         610       Head-up Display         Active Driving Assistant includes Blind Spot Detection, Daytime Pedestrian Protection, Frontal Collision Warning w/City Collision         Mitigation, Lane Departure Warning, Speed Limit Info, & Cross-traffic alert rear.         ZDA requires ordering 508 or ZPK (Valid Until: 06/17)         ZDA requires ordering ZM4 or ZP2 (Valid From : 07/17)         Driving Assistance Plus Package         5AT       Active Driving Assistant Plus         Active Driving Assistant Plus includes Active Cruise Control w/Stop & Go, Active Lane Keeping Assistant w/side collision avoidance, Traffic Jam Assistant, Evasion Aid, & Cross-traffic alert front, in addition to the contents of Active Driving Assistant.         ZDB requires ordering ZDA         Dynamic Handling Package  | (EOP 06/17)<br>x<br>x<br>x<br>\$1,700<br>x<br>+ \$1,700<br>x<br>x<br>x<br>\$1,700<br>x<br>x<br>x<br>\$1,700<br>x<br>x<br>\$1,700<br>x<br>x<br>\$1,700<br>x<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>\$1,450<br>(SOP 07/17)   | (EOP 06/17)<br>x<br>x<br>x<br>x<br>x<br>x<br>x<br>x<br>x<br>x<br>x<br>x<br>x<br>x<br>x<br>x<br>x<br>x<br>x   |
| ZCW<br>ZDA<br>ZDB | Cold Weather Package         248       Heated Steering Wheel         4HA       Front and Rear Heated Seats         ZCW cannot be ordered with SensaTec         Driving Assistance Package         5AS       Active Driving Assistance Plus Package         610       Head-up Display         Active Driving Assistant includes Blind Spot Detection, Daytime Pedestrian Protection, Frontal Collision Warning w/City Collision         Mitigation, Lane Departure Warning, Speed Limit Info, & Cross-traffic alert rear.         ZDA requires ordering 508 or ZPK (Valid Until: 06/17)         ZDA requires ordering ZM4 or ZP2 (Valid From : 07/17)         Driving Assistant Plus         Active Driving Assistant Plus includes Active Cruise Control w/Stop & Go, Active Lane Keeping Assistant w/side collision avoidance, Traffic Jam Assistant, Evasion Aid, & Cross-traffic alert front, in addition to the contents of Active Driving Assistant.         ZDB requires ordering ZDA   | (EOP 06/17)<br>x<br>x<br>x<br>\$1,700<br>x<br>+ \$1,700<br>x<br>x<br>x<br>\$1,700<br>x<br>x<br>x<br>\$1,700<br>x<br>x<br>\$1,700<br>x<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700<br>\$1,700         | (EOP 06/17<br>x<br>x<br>x<br>\$1,700<br>x<br>+ 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| ZCW<br>ZDA<br>ZDB | Cold Weather Package         248       Heated Steering Wheel         4HA       Front and Rear Heated Seats         ZCW cannot be ordered with SensaTec         Driving Assistance Package         5AS       Active Driving Assistant         or       ZDB Driving Assistance Plus Package         610       Head-up Display         Active Driving Assistant includes Blind Spot Detection, Daytime Pedestrian Protection, Frontal Collision Warning w/City Collision         Mitigation, Lane Departure Warning, Speed Limit Info, & Cross-traffic alert rear.         ZDA requires ordering 508 or ZPK (Valid Until: 06/17)         ZDA requires ordering ZM4 or ZP2 (Valid From : 07/17)         Driving Assistant Plus networks and the Cruise Control w/Stop & Go, Active Lane Keeping Assistant w/side collision avoidance, Traffic Jam Assistant Plus includes Active Cruise Control w/Stop & Go, Active Lane Keeping Assistant wiside collision avoidance, Traffic Jam Assistant, Evasion Aid, & Cross-traffic alert front, in addition to the contents of Active Driving Assistant.         ZDB requires ordering ZDA         Dynamic Handling Package         223       Dynamic Damper Control         2NH       M Sport Brakes   | (EOP 06/17)<br>x<br>x<br>x<br>\$1,700<br>x<br>+ \$1,700<br>x<br>x<br>x<br>\$1,700<br>x<br>x<br>x<br>\$1,700<br>x<br>x<br>x<br>\$1,700<br>x<br>x<br>x<br>x<br>\$1,700<br>x<br>x<br>x<br>x<br>x<br>\$1,700<br>x<br>x<br>x<br>x<br>x<br>\$1,700<br>x<br>x<br>x<br>x<br>x<br>\$1,700<br>x<br>x<br>x<br>x<br>x<br>\$1,700<br>x<br>x<br>x<br>x<br>x<br>\$1,700<br>x<br>x<br>x<br>x<br>x<br>\$1,700<br>x<br>x<br>x<br>x<br>x<br>x<br>\$1,700<br>x<br>x<br>x<br>x<br>x<br>\$1,700<br>x<br>x<br>x<br>x<br>x<br>x<br>\$1,700<br>x<br>x<br>x<br>x<br>x<br>x<br>x<br>\$1,700<br>x<br>x<br>x<br>x<br>x<br>x<br>x<br>x<br>x<br>x<br>x<br>x<br>x  | (EOP 06/17<br>x<br>x<br>x<br>\$1,700<br>x<br>+ \$1,700<br>x<br>x<br>x<br>\$1,700<br>x<br>x<br>x<br>\$1,700<br>x<br>x<br>x<br>x<br>\$1,700<br>x<br>x<br>x<br>x<br>x<br>x<br>x<br>\$1,700<br>x<br>x<br>x<br>x<br>x<br>x<br>x<br>x<br>x<br>x<br>x<br>x<br>x   |
| ZCW<br>ZDA<br>ZDB | Cold Weather Package         248       Heated Steering Wheel         4HA       Front and Rear Heated Seats         ZCW cannot be ordered with SensaTec         Driving Assistance Package         5AS       Active Driving Assistant         or       ZDB Driving Assistance Plus Package         610       Head-up Display         Active Driving Assistant includes Blind Spot Detection, Daytime Pedestrian Protection, Frontal Collision Warning w/City Collision         Mitigation, Lane Departure Warning, Speed Limit Info, & Cross-traffic alert rear.         ZDA requires ordering 508 or ZPK (Valid Until: 06/17)         ZDA requires ordering ZM4 or ZP2 (Valid From : 07/17)         Driving Assistance Plus Package         5AT       Active Driving Assistant Plus Active Cruise Control w/Stop & Go, Active Lane Keeping Assistant w/side collision avoidance, Traffic Jam Assistant, Evasion Aid, & Cross-traffic alert front, in addition to the contents of Active Driving Assistant.         ZDB requires ordering ZDA         Dynamic Handling Package         223       Dynamic Damper Control         2NH       M Sport Brakes         Lighting Package  | (EOP 06/17)<br>x<br>x<br>x<br>\$1,700<br>x<br>+ \$1,700<br>x<br>x<br>x<br>\$1,700<br>x<br>x<br>\$1,700<br>x<br>x<br>\$1,700<br>x<br>x<br>\$1,700<br>x<br>x<br>x<br>\$1,700<br>x<br>x<br>x<br>\$1,700<br>x<br>x<br>x<br>x<br>\$1,700<br>x<br>x<br>x<br>x<br>\$1,700<br>x<br>x<br>x<br>x<br>x<br>\$1,700<br>x<br>x<br>x<br>x<br>x<br>\$1,700<br>x<br>x<br>x<br>x<br>x<br>\$1,700<br>x<br>x<br>x<br>x<br>x<br>\$1,700<br>x<br>x<br>x<br>x<br>x<br>\$1,700<br>x<br>x<br>x<br>x<br>x<br>\$1,700<br>x<br>x<br>x<br>x<br>x<br>\$1,700<br>x<br>x<br>x<br>x<br>x<br>x<br>\$1,700<br>x<br>x<br>x<br>x<br>x<br>x<br>\$1,700<br>x<br>x<br>x<br>x<br>x<br>x<br>x<br>x<br>x<br>x<br>x<br>x<br>x  | (EOP 06/17<br>x<br>x<br>x<br>x<br>\$1,700<br>x<br>+ \$1,700<br>x<br>x<br>x<br>\$1,700<br>x<br>x<br>x<br>\$1,700<br>x<br>x<br>x<br>\$1,700<br>x<br>x<br>x<br>x<br>\$1,700<br>x<br>x<br>x<br>x<br>x<br>\$1,700<br>x<br>x<br>x<br>x<br>x<br>x<br>x<br>x<br>x<br>x<br>x<br>x<br>x  |
| ZCW<br>ZDA<br>ZDB | Cold Weather Package         248       Heated Steering Wheel         4HA       Front and Rear Heated Seats         ZCW cannot be ordered with SensaTec         Driving Assistance Package         5AS       Active Driving Assistant         or       ZDB Driving Assistance Plus Package         610       Head-up Display         Active Driving Assistant includes Blind Spot Detection, Daytime Pedestrian Protection, Frontal Collision Warning w/City Collision         Mitigation, Lane Departure Warning, Speed Limit Info, & Cross-traffic alert rear.         ZDA requires ordering 508 or ZPK (Valid Until: 06/17)         ZDA requires ordering ZM4 or ZP2 (Valid From : 07/17)         Driving Assistance Plus Package         5AT       Active Driving Assistant Plus         Active Driving Assistant Plus includes Active Cruise Control w/Stop & Go, Active Lane Keeping Assistant w/side collision avoidance, Traffic Jam Assistant, Evasion Aid, & Cross-traffic alert front, in addition to the contents of Active Driving Assistant.         ZDB requires ordering ZDA         Dynamic Handling Package         223       Dynamic Damper Control         2NH       M Sport Brakes         Lighting Package       Lighting Package  | (EOP 06/17)<br>x<br>x<br>x<br>\$1,700<br>x<br>+ \$1,700<br>x<br>x<br>x<br>\$1,700<br>x<br>x<br>\$1,700<br>x<br>x<br>\$1,700<br>x<br>x<br>\$1,700<br>x<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>x<br>\$1,700<br>\$1,700<br>\$1,450<br>\$00 (SOP 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| ZDA<br>ZDB        | Cold Weather Package         248       Heated Steering Wheel         4HA       Front and Rear Heated Seats         ZCW cannot be ordered with SensaTec         Driving Assistance Package         5AS       Active Driving Assistant         or       ZDB Driving Assistance Plus Package         610       Head-up Display         Active Driving Assistant includes Blind Spot Detection, Daytime Pedestrian Protection, Frontal Collision Warning w/City Collision         Mitigation, Lane Departure Warning, Speed Limit Info, & Cross-traffic alert rear.         ZDA requires ordering 508 or ZPK (Valid Unit: 06/17)         ZDA requires ordering 508 or ZPK (Valid Unit: 06/17)         ZDA requires ordering Sustant Plus         Active Driving Assistant Plus Active Driving Assistant Plus         Active Driving Assistant Plus         Active Driving Assistant Plus Active Cruise Control w/Stop & Go, Active Lane Keeping Assistant w/side collision avoidance, Traffic Jam Assistant, Evasion Aid, & Cross-traffic alert front, in addition to the contents of Active Driving Assistant.         ZDB requires ordering ZDA         Dynamic Handling Package         223       Dynamic Damper Control         2NH       M Sport Brakes         Lighting Package       552         552       Icon Adaptive Full LED Headlights | (EOP 06/17)<br>x<br>x<br>x<br>\$1,700<br>x<br>+ 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Pricing Guide Model Year 2018 Suggested Retail Price

530e iPerformance Effective July 1, 2017



|    |        |  | 530e<br>iPerformance | 530e xDrive<br>iPerformance |
|----|--------|--|----------------------|-----------------------------|
|    | iges   |  |                      |                             |
| LS | Luxu   | ry Seating Package   | \$1,600              | \$1,600                     |
|    | 453    | Front ventilated seats   | х                    | х                           |
|    | 456    | Multi-contour seats  | Х                    | х                           |
|    | 4T7    | Front massaging seats  | х                    | х                           |
|    |        | equires ordering 494 or ZCW (Valid Until: 06/17)                                 | х                    | х                           |
|    |        | equires ordering 494, ZM4 or ZP2 (Valid From : 07/17)                            | X                    | x                           |
|    | ZLS re | quires ordering (Ind) Full Merino Leather or Nappa Leather                       | х                    | х                           |
| M4 | M Sp   | ort Package 2  | \$4,600              | \$4,600                     |
|    | •      | •  | (SOP 07/17)          | (SOP 07/17)                 |
|    | 21P    | 19" M Double-spoke wheels - Style 664M with Mixed Performance run-flat tires     | x                    | ,                           |
|    |        | (19x8.0, 245/40 R19 front and 19x9.0, 275/35 R19 rear)                           |                      |                             |
|    | or     | 22F 19" M Double-spoke wheels - Style 664M with all-season run-flat tires        | + \$0                |                             |
|    |        | (19x8.0, 245/40 R19)   |                      |                             |
|    | 22F    | 19" M Double-spoke wheels - Style 664M with all-season run-flat tires            |                      | х                           |
|    |        | (19x8.0, 245/40 R19)   |                      |                             |
|    | or     | 21P 19" M Double-spoke wheels - Style 664M with Mixed Performance run-flat tires |                      | + \$0                       |
|    | 246    | (19x8.0, 245/40 R19 front and 19x9.0, 275/35 R19 rear)                           |                      |                             |
|    | 316    | Power tailgate   | x                    | X                           |
|    | 322    | Comfort Access keyless entry   | х                    | х                           |
|    | 337    | M Sport Package  | х                    | х                           |
|    | 3DE    | BMW iPerformance Design Elements Deletion  | Х                    | х                           |
|    | 494    | Heated front seats   | X                    | X                           |
|    |        | 4HA Front and Rear Heated Seats  | + \$350              | + \$350                     |
|    |        | SensaTec Dashboard   | X                    | x                           |
|    | or     | 4M5 Leather Dashboard  | + \$700              | + \$700                     |
|    | 4K7    | Aluminum Rhombicle Interior Trim   | Х                    | х                           |
|    | or     | 4LF Fineline Ridge Wood Trim   | + \$0                | + \$0                       |
|    | or     | 4LG Burl Walnut Wood Trim  | + \$0                | + \$0                       |
|    | or     | 4LH Fineline Cove Matte Finish Wood Trim   | + \$0                | + \$0                       |
|    | or     | 4LQ Gray Poplar Wood Trim  | + \$0                | + \$0                       |
|    | 508    | Park Distance Control  | х                    | х                           |
|    | 655    | SiriusXM Satellite Radio with 1 year All Access Subscription                     | х                    | x                           |
|    | 6U8    | Gesture Control  | х                    | х                           |
|    | 710    | M steering wheel   | х                    | x                           |
|    | 715    | Aerodynamic kit  | x                    | х                           |
|    | 760    | Shadowline exterior trim   | х                    | x                           |
|    | ZSU    | Standard Suspension  | x                    | х                           |
|    |        | 223 Dynamic Damper Control   | + \$1,000            | + \$1,000                   |
|    |        | ZDH Dynamic Handling Package   | + \$1,450            | + \$1,450                   |
|    |        | annot be ordered with ZPL  | x                    | τψι, <del>4</del> 50<br>χ   |
|    |        | equires ordering 300, 416, 475, A90, C10, C2Y, S34, X08, X14 or X17              | x                    | x                           |
|    | ZM4 w  | ill delete STD or 100% equipment 255, 346 and 7AC                                | х                    | х                           |
|    |        | annot be ordered with SensaTec   | х                    | х                           |
|    | ZM4 ca | annot be ordered with ZP2  | х                    | х                           |

Pricing Guide Model Year 2018 Suggested Retail Price



|       |         |   | 530e<br>iPerformance   | 530e xDrive<br>iPerformanc |
|-------|---------|---|------------------------|----------------------------|
| Packa | nges    |   |                        |                            |
| ZMP   | M Sp    | ort Package   | \$2,300                | \$2,300                    |
|       |         |   | (EOP 06/17)            | (EOP 06/17)                |
|       | 21P     | 19" M Double-spoke wheels - Style 664M with Mixed Performance run-flat tires  | Х                      |                            |
|       | or      | (19x8.0, 245/40 R19 front and 19x9.0, 275/35 R19 rear)<br>22F 19" M Double-spoke wheels - Style 664M with all-season run-flat tires | + \$0                  |                            |
|       | 01      | (19x8.0, 245/40 R19)  | T QU                   |                            |
|       | 22F     | 19" M Double-spoke wheels - Style 664M with all-season run-flat tires   |                        | x                          |
|       | or      | (19x8.0, 245/40 R19)<br>21P 19" M Double-spoke wheels - Style 664M with Mixed Performance run-flat tires                            |                        | + \$0                      |
|       |         | (19x8.0, 245/40 R19 front and 19x9.0, 275/35 R19 rear)  |                        |                            |
|       | 337     | M Sport Package   | X                      | X                          |
|       | 3DE     | BMW iPerformance Design Elements Deletion   | X                      | Х                          |
|       | 4AW     | SensaTec Dashboard  | X                      | х                          |
|       | 4K7     | Aluminum Rhombicle Interior Trim  | X<br>. CO              | X<br>. ¢o                  |
|       |         | 4LF Fineline Ridge Wood Trim  | + \$0                  | + \$0                      |
|       |         | 4LG Burl Walnut Wood Trim   | + \$0                  | + \$0                      |
|       | or      | 4LH Fineline Cove Matte Finish Wood Trim  | + \$0                  | + \$0                      |
|       |         | 4LQ Gray Poplar Wood Trim   | + \$0                  | + \$0                      |
|       | 710     | M steering wheel  | X                      | X                          |
|       | 715     | Aerodynamic kit   | X                      | Х                          |
|       | 760     | Shadowline exterior trim  | X                      | х                          |
|       | ZSU     | Standard Suspension   | X                      | X                          |
|       |         | 223 Dynamic Damper Control  | + \$1,000              | + \$1,000                  |
|       |         | rill delete STD or 100% equipment 255, 346 and 7AC annot be ordered with SensaTec   | x<br>x                 | x<br>x                     |
|       |         | equires ordering 508 or ZPK   | x                      | x                          |
|       |         | equires ordering 300, 416, 475, A90, C10 or C2Y   | x                      | x                          |
|       | ZMP c   | annot be ordered with ZPL   | х                      | х                          |
| ZP2   | Prem    | ium Package 2   | \$2,300<br>(SOP 07/17) | \$2,300<br>(SOP 07/17)     |
|       | 316     | Power tailgate  | X                      | x                          |
|       | 322     | Comfort Access keyless entry  | х                      | х                          |
|       | 494     | Heated front seats  | х                      | х                          |
|       | or      | 4HA Front and Rear Heated Seats   | + \$350                | + \$350                    |
|       | 508     | Park Distance Control   | х                      | х                          |
|       | 655     | SiriusXM Satellite Radio with 1 year All Access Subscription  | x                      | х                          |
|       | 6U8     | Gesture Control   | x                      | х                          |
| ZPK   | Parki   | ng Assistance Package   | \$700                  | \$700                      |
|       | 5DN     | Parking Assistant Plus  | х                      | х                          |
|       | ZX1     | Active Park Distance Control  | х                      | х                          |
|       | ZX3     | Surround View w/ 3D View  | х                      | х                          |
|       |         | nd ZP2 will delete 508 from the order   | х                      | х                          |
|       |         | annot be ordered with ZPX (Valid From : 07/17)  | X                      | x                          |
|       |         | nd ZM4 will delete 508 from the order<br>equires ordering ZM4 or ZP2 (Valid From : 07/17)   | x<br>x                 | X<br>X                     |
|       |         | ill delete STD or 100% equipment 3AG  | x                      | x                          |
|       |         | ill add ZX2 to the order  | х                      | х                          |
|       | Note: 2 | ZX2 - Rear view camera  |                        |                            |
| ZPL   | Luxu    | ry Package  | \$500                  | \$500                      |
|       | 4AW     | SensaTec Dashboard  | х                      | х                          |
|       | or      | 4M5 Leather Dashboard   | + \$700                | + \$700                    |
|       | 7S2     | Luxury Line   | х                      | х                          |
|       |         | annot be ordered with SensaTec (Valid From : 07/17)   | х                      | х                          |
|       |         | annot be ordered with ZM4 (Valid From : 07/17)  | x                      | X                          |
|       |         | quires ordering ZPP (Valid Until: 06/17)<br>annot be ordered with ZMP (Valid Until: 06/17)  | X                      | X                          |
|       |         | ill delete STD or 100% equipment 7AC  | x<br>x                 | x<br>x                     |
|       |         |   | ~                      | ~                          |

Pricing Guide Model Year 2018 Suggested Retail Price



| Sugg  | ested F | Retail Price   |                     |                              |
|-------|---------|--|---------------------|------------------------------|
|       |         |  | 530e<br>iPerformanc | 530e xDrive<br>e iPerformanc |
| Packa | iges    |  |                     |                              |
| ZPP   | Prem    | ium Package  | \$2,700             | \$2,700                      |
|       |         |  | (EOP 06/17)         | (EOP 06/17                   |
|       | 316     | Power tailgate   | X                   | х                            |
|       | 322     | Comfort Access keyless entry                                 | x                   | х                            |
|       | 655     | SiriusXM Satellite Radio with 1 year All Access Subscription | x                   | х                            |
|       | 6NW     | Wireless Charging  | x                   | х                            |
|       | 6WD     | WiFi Hotspot   | х                   | х                            |
|       | LC      | Leather Dakota   | x                   | х                            |
| РХ    | Exect   | utive Package  | \$2,100             | \$2,100                      |
|       |         |  | (SOP 07/17)         |                              |
|       | 323     | Soft-close automatic doors                                   | x                   | х                            |
|       | 552     | Icon Adaptive Full LED Headlights                            | х                   | х                            |
|       | 5AC     | Automatic high beams   | х                   | х                            |
|       | 5DN     | Parking Assistant Plus                                       | х                   | х                            |
|       | 6WB     | Dynamic Digital Instrument Cluster                           | Х                   | х                            |
|       | ZX1     | Active Park Distance Control                                 | Х                   | х                            |
|       | ZX3     | Surround View w/ 3D View                                     | X                   | х                            |
|       |         | nd ZP2 will delete 508 from the order                        | х                   | х                            |
|       |         | equires ordering ZDA<br>ill delete STD or 100% equipment 3AG | X                   | x                            |
|       |         | nd ZM4 will delete 508 from the order                        | ×                   | x<br>x                       |
|       |         | equires ordering ZM4 or ZP2                                  | x                   | x                            |
|       |         | ill add ZX2 to the order                                     | x                   | x                            |
|       | Note: 2 | ZX2 - Rear view camera                                       |                     |                              |

| Optio | ns   |          |           |
|-------|--|----------|-----------|
| 223   | Dynamic Damper Control   | \$1,000  | \$1,000   |
|       | Included in package  | ZDH      | ZDH       |
|       | In combination with ZM4  | 1000     | 1000      |
|       | In combination with ZMP  | 1000     | 1000      |
|       | Alternate in package   | ZM4,     | ZM4,      |
| 040   | Lipston Ctapying Wilson  | ZMP      | ZMP       |
| 248   | Heated Steering Wheel  | \$190    | \$190     |
|       | Included in package  | ZCW      | ZCW       |
| 2NH   | 248 requires ordering 494, ZM4 or ZP2 (Valid From : 07/17)   | ×        | X<br>¢ceo |
| ZINH  | M Sport Brakes   | \$650    | \$650     |
|       | Included in package<br>2NH requires ordering ZDH (Valid From : 07/17)                                    | ZDH<br>x | ZDH<br>x  |
| 2QY   | 19" V-spoke wheels - style 635 with mixed performance run-flat tires                                     | \$600    | \$600     |
| 201   |  | \$000    | \$000     |
|       | (19x8.0, 245/40 R19 front and 19x9.0, 275/35 R19 rear)<br>2QY requires ordering ZP2 (Valid From : 07/17) | ×        | x         |
| 2QZ   | 19" V-spoke wheels - style 635 with all-season run-flat tires  | \$600    | \$600     |
| 292   | (19x8.0, 245/40 R19)   | \$000    | ψ000      |
|       | 2QZ requires ordering ZP2 (Valid From : 07/17)   | x        | x         |
| 316   | Power tailgate   | \$500    | \$500     |
|       | Included in package  | ZM4, ZP2 | ZM4, ZP2  |
|       |  | ZPP      | ZPP       |
| 323   | Soft-close automatic doors   | \$600    | \$600     |
|       | Included in package  | ZPX      | ZPX       |
|       | 323 requires ordering ZPX (Valid From : 07/17)   | х        | х         |
| 3DE   | BMW iPerformance Design Elements Deletion  | NC       | NC        |
|       | Included in package  | ZM4, ZMP | ZM4, ZMP  |
| 416   | Power rear sunshade with manual rear side window shades  | \$575    | \$575     |
|       | 416 requires ordering ZM4 or ZP2 (Valid From : 07/17)  | х        | х         |
| 456   | Multi-contour seats  | \$750    | \$750     |
|       | Included in package  | ZLS      | ZLS       |
|       | 456 and not ZLS requires ordering ZM4 or ZP2 (Valid From : 07/17)  | х        | х         |
|       | 456 cannot be ordered with SensaTec  | X        | x         |
| 494   | Heated front seats   | \$500    | \$500     |
|       | Included in package  | ZM4, ZP2 | ZM4, ZP2  |

Pricing Guide Model Year 2018 Suggested Retail Price



|          |  | 530e<br>iPerformance | 530e xDrive<br>iPerformanc |
|----------|--|----------------------|----------------------------|
| Optio    | ns   |                      |                            |
| 4AW      | SensaTec Dashboard   | \$500                | \$500                      |
|          | Included in package  | ZM4, ZMP             | ZM4, ZMP                   |
|          |  | ZPL                  | ZPL                        |
|          | 4AW requires ordering ZM4 or ZPL (Valid From : 07/17)  | X                    | x                          |
| 41.0     | 4AW cannot be ordered with SensaTec  | ×<br>NC              | x<br>NC                    |
| 4LG      | Burl Walnut Wood Trim In combination with ZM4  | NC                   | NC                         |
|          | In combination with ZMP  | NC                   | NC                         |
|          | Alternate in package   | ZM4, ZMP             | ZM4, ZMP                   |
| 4LH      | Fineline Cove Matte Finish Wood Trim   | NC                   | NC                         |
|          | In combination with ZM4  | NC                   | NC                         |
|          | In combination with ZMP  | NC                   | NC                         |
|          | Alternate in package   | ZM4, ZMP             | ZM4, ZMP                   |
| 4LQ      | Gray Poplar Wood Trim  | NC                   | NC                         |
|          | In combination with ZM4  | NC                   | NC                         |
|          | In combination with ZMP  | NC<br>ZM4, ZMP       | NC<br>ZM4, ZMP             |
| 4M5      | Alternate in package<br>Leather Dashboard  | \$1,200              | \$1,200                    |
| 41013    | Leather Dashboard  | (SOP 07/17)          | (SOP 07/17                 |
|          | In combination with ZM4  | 700                  | 700                        |
|          | In combination with ZPL  | 700                  | 700                        |
|          | 4M5 requires ordering ZM4 or ZP2   | x                    | x                          |
|          | Alternate in package   | ZM4, ZPL             | ZM4, ZPL                   |
| 4U1      | Ceramic Controls   | \$650                | \$650                      |
|          | 4U1 requires ordering ZM4 or ZP2 (Valid From : 07/17)  | X                    | x                          |
| 508      | Park Distance Control  | \$750                | \$750                      |
|          | Included in package  | ZM4, ZP2             | ZM4, ZP2                   |
| = 1 0    | 508 cannot be ordered with ZPK or ZPX  | X (2000              | X                          |
| 5AS      | Active Driving Assistant   | \$900                | \$900                      |
|          | In combination with ZDA<br>Included in package   | NC<br>ZDA            | NC<br>ZDA                  |
|          | 5AS requires ordering 508 or ZPK (Valid Until: 06/17)  | X                    | X                          |
|          | 5AS requires ordering ZDA (Valid From : 07/17)   | x                    | x                          |
| 610      | Head-up Display  | \$1,100              | \$1,100                    |
|          | Included in package  | ZDA                  | ZDA                        |
|          | 610 requires ordering ZM4 or ZP2 (Valid From : 07/17)  | x                    | х                          |
| 688      | Harman Kardon surround sound system  | \$875                | \$875                      |
|          | 688 requires ordering ZM4 or ZP2 (Valid From : 07/17)  | x                    | x                          |
| 6CP      | Apple CarPlay Compatibility  | \$300                | \$300                      |
| 6F1      | Bowers & Wilkins Diamond Surround Sound System   | \$4,200              | \$4,200                    |
|          | 6F1 cannot be ordered with 688   | x                    | x                          |
|          | 6F1 requires ordering ZPX (Valid From : 07/17)   | X                    | x                          |
| 6FH      | Rear-seat entertainment Professional   | \$2,200              | \$2,200                    |
|          | 6FH requires ordering ZPX (Valid From : 07/17)   | x                    | х                          |
| <u> </u> | 6FH cannot be ordered with SensaTec  | X                    | X                          |
| 6NW      | Wireless Charging  | \$400                | \$400                      |
|          | Included in package<br>6NW will delete STD or 100% equipment 6NS                                   | ZPP                  | ZPP                        |
|          | 6NW will delete STD or 100% equipment 6NS<br>6NW requires ordering ZM4 or ZP2 (Valid From : 07/17) | x<br>x               | x<br>x                     |
|          | 6NW will add 6WD and ZEB to the order  | x                    | x                          |
|          | Note: ZEB - Enhanced USB & Bluetooth   |                      |                            |
| 6U8      | Gesture Control  | \$190                | \$190                      |
|          | Included in package  | ZM4, ZP2             | ZM4, ZP2                   |
|          | 6U8 requires ordering ZM4 or ZP2 (Valid From : 07/17)  | X                    | x                          |
| 6UK      | Night Vision with Pedestrian Detection   | \$2,300              | \$2,300                    |
|          | 6UK requires ordering ZPX (Valid From : 07/17)   | х                    | х                          |

| Priority 1 Options |                         |             |             |  |
|--------------------|-------------------------|-------------|-------------|--|
| 4ML                | Piano Finish Black Trim | \$1,080     | \$1,080     |  |
| 4WY                | Plum Brown Wood Trim    | \$1,080     | \$1,080     |  |
|                    |                         | (SOP 07/17) | (SOP 07/17) |  |

Pricing Guide Model Year 2018 Suggested Retail Price



|            |  | 530e<br>iPerformance | 530e xDrive<br>iPerformance |
|------------|--|----------------------|-----------------------------|
| Priori     | ty 1 Options   |                      |                             |
| 776        | Anthracite Alcantara Headliner                                   | \$650                | \$650                       |
|            |  | (SOP 07/17)          | (SOP 07/17)                 |
|            | 776 requires ordering ZM4 or ZP2                                 | X                    | x                           |
| Other      | Charges  |                      |                             |
|            | Destination & Handling   | \$995                | \$995                       |
|            |  |                      |                             |
|            |  |                      |                             |
| Stand      | lard   |                      |                             |
| 24X        | 18" Double-spoke wheels - style 634 w/ all-season run-flat tires | STD                  | STD                         |
|            | (18x8.0, 245/45 R18)   |                      |                             |
| 255        | Sport leather steering wheel                                     | STD                  | STD                         |
| 258        | Runflat tires  | STD                  | STD                         |
| 2TE        | STEPTRONIC automatic transmission with shift Paddles             | STD                  | STD                         |
| 2VB        | Tire pressure monitor  | STD                  | STD                         |
| 302        | Alarm System   | STD                  | STD                         |
| 319        | Universal garage-door opener                                     | STD                  | STD                         |
| 346        | Chrome Line Exterior   | STD                  | STD                         |
| 3AG        | Rear view camera   | STD                  | STD                         |
| 3DZ        | Without Lines designation outside                                | STD                  | STD                         |
| 403        | Moonroof   | STD                  | STD                         |
| 423        | Floor mats   | STD                  | STD                         |
| 431        | Auto-dimming rearview mirror                                     | STD                  | STD                         |
| 459        | Power Front Seats  | STD                  | STD                         |
| 465        | Split fold-down-rear seat  | STD                  | STD                         |
| 481        | Sport seats  | STD                  | STD                         |
| 488        | Lumbar support   | STD                  | STD                         |
| 4LF        | Fineline Ridge Wood Trim   | STD                  | STD                         |
| 4T8        | Auto dimming driver exterior mirror                              | STD                  | STD                         |
| 4U9        | Acoustic protection for pedestrians                              | STD                  | STD                         |
| 4UR        | Ambiance lighting  | STD                  | STD                         |
| 524        | Adaptive light control   | STD                  | STD                         |
| 534        | Automatic climate control  | STD                  | STD                         |
| 575        | Additional 12-V power sockets                                    | STD                  | STD                         |
| 5A1        | LED Fog Lights   | STD                  | STD                         |
| 5A2        | LED Headlights   | STD                  | STD                         |
| 5AL        | Active Protection  | STD                  | STD                         |
| 609        | Navigation system  | STD                  | STD                         |
| 650        | In-dash CD player  | STD                  | STD                         |
| 676        | Hi-fi sound system   | STD                  | STD                         |
| 693        | Satellite radio preparation                                      | STD                  | STD                         |
| 6AC        | BMW Assist eCall   | STD                  | STD                         |
| 6AE        | BMW TeleServices   | STD                  | STD                         |
| 6AG        | eDrive Services  | STD                  | STD                         |
| 6AK        | ConnectedDrive Services  | STD                  | STD                         |
| 6AM        | Advanced Real-Time Traffic Information                           | STD                  | STD                         |
| 6NS        | Enhanced USB and Bluetooth                                       | STD                  | STD                         |
| 775        | Anthracite headliner   | STD                  | STD                         |
| 7AC        | Sport Line   | STD                  | STD                         |
| 8KL        | Oil Chg 10,000 mls/12 months                                     | STD                  | STD                         |
| 8S4        | Variable Light Decoding  | STD                  | STD                         |
| 8TN        | Daytime driving lights   | STD                  | STD                         |
| 925        |  | STD                  | STD                         |
| 925<br>ZIG | Shipping package<br>BMW iPerformance Design Elements             | STD                  | STD                         |
| ZTM        | Tier 2   | STD                  | STD                         |
|            |  | 510                  | 310                         |

Pricing Guide Model Year 2018 Suggested Retail Price



| Wheels       19" M Double-spoke wheels - Style 664M with Mixed Performance run-flat tires         Front: 19x8.0, 245/40 R19       Front: 19x9.0, 275/35 R19         Code: 21P       Rear: 19x9.0, 275/35 R19         Style: 664M       19" M Double-spoke wheels - Style 664M with all-season run-flat tires         Front / Rear: 19x8.0, 245/40 R19       Front / Rear: 19x8.0, 245/40 R19 | ZM4<br>ZMP<br>ZM4<br>(upgrade)<br>ZMP | ZM4<br>(upgrade)<br>ZMP<br>(upgrade)<br>ZM4<br>ZMP |
|--|---------------------------------------|--|
| Front: 19x8.0, 245/40 R19<br>Rear: 19x9.0, 275/35 R19<br>Code: 21P<br>Style: 664M<br>19" M Double-spoke wheels - Style 664M with all-season run-flat tires   | ZMP<br>ZM4<br>(upgrade)<br>ZMP        | (upgrade)<br>ZMP<br>(upgrade)<br>ZM4               |
| Rear: 19x9.0, 275/35 R19         Code: 21P         Style: 664M         19" M Double-spoke wheels - Style 664M with all-season run-flat tires   | ZM4<br>(upgrade)<br>ZMP               | ZMP<br>(upgrade)<br>ZM4                            |
| Rear: 19x9.0, 275/35 R19         Code: 21P         Style: 664M         19" M Double-spoke wheels - Style 664M with all-season run-flat tires   | ZM4<br>(upgrade)<br>ZMP               | (upgrade)<br>ZM4                                   |
| Code: 21P<br>Style: 664M<br>19" M Double-spoke wheels - Style 664M with all-season run-flat tires  | (upgrade)<br>ZMP                      | (upgrade)<br>ZM4                                   |
| Style: 664M 19" M Double-spoke wheels - Style 664M with all-season run-flat tires  | (upgrade)<br>ZMP                      | ZM4  |
| 19" M Double-spoke wheels - Style 664M with all-season run-flat tires  | (upgrade)<br>ZMP                      |  |
|  | (upgrade)<br>ZMP                      |  |
| Front / Rear: 19x8.0. 245/40 R19   | ZMP                                   | ZMP  |
| Front / Rear: 19x8.0. 245/40 R19   |                                       | ZMP  |
|  |                                       |  |
|  | (upgrade)                             |  |
| Code: 22F  | (upgruue)                             |  |
| Style: 664M  |                                       |  |
| 18" Double-spoke wheels - style 634 w/ all-season run-flat tires   | Standard                              | Standard   |
|  |                                       |  |
| Front / Rear: 18x8.0, 245/45 R18   |                                       |  |
|  |                                       |  |
| Code: 24X  |                                       |  |
| Style: 634   |                                       |  |
| 19" V-spoke wheels - style 635 with mixed performance run-flat tires   | \$600                                 | \$600  |
|  |                                       |  |
| Front: 19x8.0, 245/40 R19  |                                       |  |
| Rear: 19x9.0, 275/35 R19   |                                       |  |
| Code: 2QY  |                                       |  |
| Style: 635 2QY requires ordering ZP2 (Valid From : 07/17)  | x                                     | x  |
| 19" V-spoke wheels - style 635 with all-season run-flat tires  | \$600                                 | \$600  |
|  |                                       |  |
| Front / Rear: 19x8.0, 245/40 R19   |                                       |  |
|  |                                       |  |
| Code: 2QZ  |                                       |  |
| Style: 635 2QZ requires ordering ZP2 (Valid From : 07/17)  | x                                     | х  |