

# BMW of North America, LLC

Pricing Guide

Model Year 2016

Suggested Retail Price

M6 Cnv\_Cp\_GranCp

Effective January 1, 2016



|                                        |                                             | M6 Convertible | M6 Coupe  | M6 Gran Coupe |
|----------------------------------------|---------------------------------------------|----------------|-----------|---------------|
| Start of Production                    |                                             | 03/2015        | 03/2015   | 03/2015       |
| Base Price U.S.A. Port of Entry*       |                                             | \$119,700      | \$113,400 | \$117,200     |
| Base Price Euro Deliver Munich Pick Up |                                             | \$113,715      | \$107,730 | \$111,340     |
| <b>Non-Metallic</b>                    |                                             | STD            | STD       | STD           |
| 300                                    | Alpine White                                | X              | X         | X             |
| <b>Metallic</b>                        |                                             | NC             | NC        | NC            |
| 475                                    | Black Sapphire Metallic                     | X              | X         | X             |
| A29                                    | Silverstone Metallic                        | X              | X         | X             |
| A52                                    | Space Gray Metallic                         | X              | X         | X             |
| A89                                    | Imperial Blue Metallic                      | X              | X         | X             |
| B41                                    | Singapore Gray Metallic                     | X              | X         | X             |
| B50                                    | Sakhir Orange Metallic                      | X              | X         | X             |
| B51                                    | San Marino Blue metallic                    | X              | X         | X             |
| B65                                    | Jatoba Brown Metallic                       | X              | X         | X             |
| <b>Priority 1 Metallic</b>             |                                             | NC             | NC        | NC            |
| X02                                    | Citrin Black Metallic                       | \$1,950        | \$1,950   | \$1,950       |
| X03                                    | Ruby Black Metallic                         | \$1,950        | \$1,950   | \$1,950       |
| X04                                    | Moonstone Metallic                          | \$1,950        | \$1,950   | \$1,950       |
| X10                                    | Tanzanite Blue Metallic                     | \$1,950        | \$1,950   | \$1,950       |
| X11                                    | Frozen Bronze Metallic                      | \$3,600        | \$3,600   | \$3,600       |
| X16                                    | Frozen Brilliant White metallic             | \$3,600        | \$3,600   | \$3,600       |
| <b>Upholstery</b>                      |                                             | STD            | STD       | STD           |
| LK                                     | Extended Merino Leather                     | X              | X         | X             |
| LKA9                                   | Silverstone Extended Merino Leather         | X              | X         | X             |
| LKDA                                   | Sakhir Orange/Black Extended Merino Leather | X              | X         | X             |
| LKSW                                   | Black Extended Merino Leather               | X              | X         | X             |
| X3                                     | Full Merino Leather                         | \$3,500        | \$3,500   | \$3,500       |
| X3A9                                   | Silverstone Full Merino Leather             | X              | X         | X             |
| X3D8                                   | Aragon Brown Full Merino Leather            | X              | X         | X             |
| X3DA                                   | Sakhir Orange/Black Full Merino Leather     | X              | X         | X             |
| X3SW                                   | Black Full Merino Leather                   | X              | X         | X             |
| <b>Priority 1 Upholstery</b>           |                                             | \$5,000        | \$5,000   | \$5,000       |
| ZB                                     | (Ind) Full Merino Leather                   | X              | X         | X             |
| ZBC8                                   | Platinum/Black Full Merino Leather          | X              | X         | X             |
| ZBOW                                   | Opal White Full Merino Leather              | X              | X         | X             |
| ZBP5                                   | Amaro Brown Full Merino Leather             | X              | X         | X             |
| ZBP6                                   | Champagne Full Merino Leather               | X              | X         | X             |
| ZBWT                                   | Canyon Brown Full Merino Leather            | X              | X         | X             |

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|                 |                                                                                                                                                                                                         | M6 Convertible         | M6 Coupe               | M6 Gran Coupe          |
|-----------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------|------------------------|------------------------|
| <b>Packages</b> |                                                                                                                                                                                                         |                        |                        |                        |
| <b>ZCP</b>      | <b>Competition Package</b>                                                                                                                                                                              | \$8,300<br>(SOP 07/15) | \$8,300<br>(SOP 07/15) | \$7,000<br>(SOP 07/15) |
| 2TX             | 20" M light alloy Double Spoke wheels style 601M-with performance tires<br>(20x9.5, 265/35 R20 front and 20x10.5, 295/30 R20 rear)                                                                      | X                      | X                      | X                      |
| or              | 2NZ 20" M light alloy wheels Style 343M w/performance tires<br>(20x9.0, 265/35 R20 front and 20x10.0, 295/30 R20 rear)                                                                                  | + \$0                  | + \$0                  | + \$0                  |
| or              | 2TY 20"M light alloy Double Spoke wheels style 343M, forged black w/ perf tires<br>(20x9.5, 265/35 R20 front and 20x10.5, 295/30 R20 rear)                                                              | + \$0                  | + \$0                  | + \$0                  |
| 7MA             | Competition Package                                                                                                                                                                                     | X                      | X                      | X                      |
|                 | Performance upgrade (+40 hp)                                                                                                                                                                            | X                      | X                      | X                      |
|                 | Enhanced sport suspension/damper application                                                                                                                                                            |                        |                        |                        |
|                 | Specific MDM application                                                                                                                                                                                |                        |                        |                        |
|                 | Enhanced/more-direct Steering                                                                                                                                                                           |                        |                        |                        |
|                 | Sport Exhaust with black chrome tailpipes                                                                                                                                                               |                        |                        |                        |
|                 | ZCP cannot be ordered with 2MA                                                                                                                                                                          | X                      | X                      | X                      |
| <b>ZDB</b>      | <b>Driver Assistance Plus</b>                                                                                                                                                                           | \$1,700                | \$1,700                | \$1,700                |
| 5AG             | Active Blind Spot Detection                                                                                                                                                                             | X                      | X                      | X                      |
| 5AS             | Active Driving Assistant                                                                                                                                                                                | X                      | X                      | X                      |
| 5DL             | Side and Top View Cameras                                                                                                                                                                               | X                      | X                      | X                      |
| 8TH             | Speed Limit Info                                                                                                                                                                                        | X                      | X                      | X                      |
|                 | Note: Active Driving Assistant (5AS) includes Lane Departure Warning, Forward Collision Warning, Pedestrian Warning, and City Collision Mitigation.                                                     | X                      | X                      | X                      |
| <b>ZEC</b>      | <b>Executive Package</b>                                                                                                                                                                                | \$4,800                | \$5,100                | \$5,900                |
| 248             | Heated Steering Wheel                                                                                                                                                                                   | X                      | X                      | X                      |
| 415             | Power rear sunshade                                                                                                                                                                                     |                        | X                      | X                      |
| 416             | Power rear sunshade and rear side window shades                                                                                                                                                         |                        |                        | X                      |
| 453             | Front ventilated seats                                                                                                                                                                                  | X                      | X                      | X                      |
| 455             | Active front seats                                                                                                                                                                                      | X                      | X                      | X                      |
| 496             | Heated rear seats                                                                                                                                                                                       |                        |                        | X                      |
| 610             | Head-up Display                                                                                                                                                                                         | X                      | X                      | X                      |
| 6F2             | Bang & Olufsen Sound System                                                                                                                                                                             | X                      | X                      | X                      |
| <b>Options</b>  |                                                                                                                                                                                                         |                        |                        |                        |
| 2MA             | Manual transmission                                                                                                                                                                                     | NC                     | NC                     | NC                     |
| 2NK             | M Carbon Ceramic Brakes<br><i>Included in package</i><br><i>2NK requires ordering 2NZ or 2TY</i>                                                                                                        | \$9,250<br>X           | \$9,250<br>ZM6<br>X    | \$9,250                |
| 2NZ             | 20" M light alloy wheels Style 343M w/performance tires<br>(20x9.0, 265/35 R20 front and 20x10.0, 295/30 R20 rear)<br><i>In combination with ZCP</i><br><i>Alternate in package</i>                     | \$1,300<br>NC<br>ZCP   | \$1,300<br>NC<br>ZCP   | NC<br>NC<br>ZCP        |
| 2TX             | 20" M light alloy Double Spoke wheels style 601M-with performance tires<br>(20x9.5, 265/35 R20 front and 20x10.5, 295/30 R20 rear)<br><i>Included in package</i><br><i>2TX requires ordering ZCP</i>    | ZCP                    | ZCP                    | NC<br>ZCP<br>X         |
| 2TY             | 20"M light alloy Double Spoke wheels style 343M, forged black w/ perf tires<br>(20x9.5, 265/35 R20 front and 20x10.5, 295/30 R20 rear)<br><i>In combination with ZCP</i><br><i>Alternate in package</i> | \$1,300<br>NC<br>ZCP   | \$1,300<br>NC<br>ZCP   | NC<br>NC<br>ZCP        |
| 3YA             | Moonlight Black soft top                                                                                                                                                                                | NC                     |                        |                        |
| 3YE             | Beige soft top                                                                                                                                                                                          | NC                     |                        |                        |
| 4AS             | Gray Poplar Wood trim                                                                                                                                                                                   | NC                     | NC                     | NC                     |
| 4EO             | Fineline Brown wood trim                                                                                                                                                                                | NC                     | NC                     | NC                     |
| 610             | Head-up Display<br><i>Included in package</i>                                                                                                                                                           | \$1,300<br>ZEC         | \$1,300<br>ZEC         | \$1,300<br>ZEC         |

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| <b>Options</b> |                                                                                                                                                                                                     |                |              |               |
| 6NS            | Smartphone Integration<br><i>Included in package</i><br><i>6NS will delete STD or 100% equipment 6NP</i><br><i>6NS will add ZEB to the order</i><br><i>Note: ZEB - Enhanced USB &amp; Bluetooth</i> | \$200          | \$200<br>ZM6 | \$200         |
|                |                                                                                                                                                                                                     | x              | x            | x             |
|                |                                                                                                                                                                                                     | x              | x            | x             |
| 6UK            | Night Vision with Pedestrian Detection                                                                                                                                                              | \$2,300        | \$2,300      | \$2,300       |
| 776            | Anthracite Alcantara Headliner<br><i>776 cannot be ordered with LKSW or X3SW</i>                                                                                                                    |                | 100%         | NC<br>x       |

|                           |                                                                                                                                              |         |              |              |
|---------------------------|----------------------------------------------------------------------------------------------------------------------------------------------|---------|--------------|--------------|
| <b>Priority 1 Options</b> |                                                                                                                                              |         |              |              |
| 320                       | Badge Deletion                                                                                                                               | NC      | NC           | NC           |
| 3MB                       | Satin aluminum line exterior trim<br><i>3MB requires ordering X02, X03, X04, X10 or X11</i>                                                  | NC<br>x | NC<br>x      | NC<br>x      |
| XD5                       | Alcantara headliner in upholstery color<br><i>XD5 requires ordering ZBC8, ZBP5 or ZBP6</i><br><i>XD5 cannot be ordered with ZBOW or ZBWT</i> |         | NC<br>x<br>x | NC<br>x<br>x |
| XE5                       | Dark Red Sycamore Wood trim                                                                                                                  | \$1,080 | \$1,080      | \$1,080      |
| XE7                       | Piano Finish Black Trim                                                                                                                      | \$1,080 | \$1,080      | \$1,080      |
| SEX                       | White Ash Grain Wood Trim                                                                                                                    | \$1,080 | \$1,080      | \$1,080      |

|                      |                             |         |         |         |
|----------------------|-----------------------------|---------|---------|---------|
| <b>Other Charges</b> |                             |         |         |         |
|                      | Destination & Handling      | \$995   | \$995   | \$995   |
|                      | Gas Guzzler Tax (Estimated) | \$1,300 | \$1,300 | \$1,300 |

|                 |                                                                                                                                         |     |     |     |
|-----------------|-----------------------------------------------------------------------------------------------------------------------------------------|-----|-----|-----|
| <b>Standard</b> |                                                                                                                                         |     |     |     |
| 1CC             | Automatic Start/Stop function                                                                                                           | STD | STD | STD |
| 1CD             | Brake Energy Regeneration                                                                                                               | STD | STD | STD |
| 223             | Dynamic Damper Control                                                                                                                  | STD | STD | STD |
| 2MK             | M Double-clutch Transmission with Drivelogic                                                                                            | STD | STD | STD |
| 2N8             | 19" light alloy wheels Star-spoke style 344M, forged polished w/summer tires<br>(19x9.5, 265/40 R19 front and 19x10.5, 295/35 R19 rear) | STD | STD |     |
| 2PS             | 20" M light alloy wheels Doublespoke style 433 M with mixed tyres<br>(20x9.5, 265/35 R20 front and 20x10.5, 295/30 R20 rear)            |     |     | STD |
| 2VB             | Tire pressure monitor                                                                                                                   | STD | STD | STD |
| 302             | Alarm System                                                                                                                            | STD | STD | STD |
| 319             | Universal garage-door opener                                                                                                            | STD | STD | STD |
| 322             | Comfort Access keyless entry                                                                                                            | STD | STD | STD |
| 323             | Soft-close automatic doors                                                                                                              | STD | STD | STD |
| 388             | Black soft top                                                                                                                          | STD |     |     |
| 3AG             | Rear view camera                                                                                                                        | STD | STD | STD |
| 423             | Floor mats                                                                                                                              | STD | STD | STD |
| 430             | Auto-dimming interior and exterior mirrors                                                                                              | STD | STD | STD |
| 441             | Smoker's package                                                                                                                        | STD | STD | STD |
| 464             | Ski bag                                                                                                                                 | STD | STD | STD |
| 488             | Lumbar support                                                                                                                          | STD | STD | STD |
| 494             | Heated front seats                                                                                                                      | STD | STD | STD |
| 4MA             | Multi-function seats with lumbar support                                                                                                | STD | STD | STD |
| 4MC             | Carbon Fiber Interior Trim                                                                                                              | STD | STD | STD |
| 4NB             | 4-zone automatic climate control                                                                                                        |     |     | STD |
| 4UR             | Ambiance lighting                                                                                                                       | STD | STD | STD |
| 508             | Park Distance Control                                                                                                                   | STD | STD | STD |
| 544             | Dynamic Cruise Control                                                                                                                  | STD | STD | STD |
| 552             | Adaptive Full LED Lights                                                                                                                | STD | STD | STD |
| 5AC             | Automatic high beams                                                                                                                    | STD | STD | STD |
| 5AL             | Active Protection                                                                                                                       | STD | STD | STD |

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| <b>Standard</b>                                                                     |                                                                                                                                                                                                 |                             |                             |                        |
| 5AP                                                                                 | Decoding for no-dazzle high-beam assistance                                                                                                                                                     | STD                         | STD                         | STD                    |
| 5DS                                                                                 | Emergency trunk release                                                                                                                                                                         | STD                         | STD                         | STD                    |
| 609                                                                                 | Navigation system                                                                                                                                                                               | STD                         | STD                         | STD                    |
| 645                                                                                 | Radio control US                                                                                                                                                                                | STD                         | STD                         | STD                    |
| 653                                                                                 | HD Radio                                                                                                                                                                                        | STD                         | STD                         | STD                    |
| 655                                                                                 | Satellite radio with 1 year subscription                                                                                                                                                        | STD                         | STD                         | STD                    |
| 688                                                                                 | Harman Kardon surround sound system                                                                                                                                                             | STD                         | STD                         | STD                    |
| 697                                                                                 | DVD Area coding (North America)                                                                                                                                                                 | STD                         | STD                         | STD                    |
| 6AC                                                                                 | BMW Assist eCall                                                                                                                                                                                | STD                         | STD                         | STD                    |
| 6AE                                                                                 | BMW TeleServices                                                                                                                                                                                | STD                         | STD                         | STD                    |
| 6AK                                                                                 | BMW Online and BMW Apps                                                                                                                                                                         | STD                         | STD                         | STD                    |
| 6AM                                                                                 | Advanced Real-Time Traffic Information                                                                                                                                                          | STD                         | STD                         | STD                    |
| 6AN                                                                                 | Concierge Services                                                                                                                                                                              | STD                         | STD                         | STD                    |
| 6AP                                                                                 | Remote Services                                                                                                                                                                                 | STD                         | STD                         | STD                    |
| 6NP                                                                                 | Enhanced USB and Bluetooth                                                                                                                                                                      | STD                         | STD                         | STD                    |
| 760                                                                                 | Shadowline exterior trim                                                                                                                                                                        | STD                         | STD                         | STD                    |
| 776                                                                                 | Anthracite Alcantara Headliner                                                                                                                                                                  |                             | STD                         |                        |
| 823                                                                                 | Hot climate version                                                                                                                                                                             | STD                         | STD                         | STD                    |
| 845                                                                                 | Acoustic belt warning                                                                                                                                                                           | STD                         | STD                         | STD                    |
| 853                                                                                 | Language Version English                                                                                                                                                                        | STD                         | STD                         | STD                    |
| 876                                                                                 | Radio frequency 315 MHz                                                                                                                                                                         | STD                         | STD                         | STD                    |
| 8KL                                                                                 | Oil Chg 10,000 mls/12 months                                                                                                                                                                    | STD                         | STD                         | STD                    |
| 8SC                                                                                 | TeleService Activation                                                                                                                                                                          | STD                         | STD                         | STD                    |
| 8SM                                                                                 | Visible chassis number                                                                                                                                                                          | STD                         | STD                         | STD                    |
| 8TN                                                                                 | Daytime driving lights                                                                                                                                                                          | STD                         | STD                         | STD                    |
| 925                                                                                 | Shipping package                                                                                                                                                                                | STD                         | STD                         | STD                    |
| <b>Wheels</b>                                                                       |                                                                                                                                                                                                 |                             |                             |                        |
|  | <b>19" light alloy wheels Star-spoke style 344M, forged polished w/summer tires</b><br><br>Front: 19x9.5, 265/40 R19<br>Rear: 19x10.5, 295/35 R19<br><br><b>Code: 2N8</b><br><b>Style: 344M</b> | Standard                    | Standard                    |                        |
|  | <b>20" M light alloy wheels Style 343M w/performance tires</b><br><br>Front: 20x9.0, 265/35 R20<br>Rear: 20x10.0, 295/30 R20<br><br><b>Code: 2NZ</b><br><b>Style: 343 M</b>                     | \$1,300<br>ZCP<br>(upgrade) | \$1,300<br>ZCP<br>(upgrade) | NC<br>ZCP<br>(upgrade) |
|                                                                                     | In combination with ZCP                                                                                                                                                                         | NC                          | NC                          | NC                     |
|  | <b>20" M light alloy wheels Doublespoke style 433 M with mixed tyres</b><br><br>Front: 20x9.5, 265/35 R20<br>Rear: 20x10.5, 295/30 R20<br><br><b>Code: 2PS</b><br><b>Style: 433 M</b>           |                             |                             | Standard               |

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| <b>Wheels</b>                                                                                                                     |                                                                                                                                                   |                             |                             |                        |
|  <p><b>Code: 2TX</b><br/><b>Style: 601M</b></p>  | <b>20" M light alloy Double Spoke wheels style 601M-with performance tires</b><br><br>Front: 20x9.5, 265/35 R20<br>Rear: 20x10.5, 295/30 R20      | ZCP                         | ZCP                         | NC<br>ZCP              |
|                                                                                                                                   | 2TX requires ordering ZCP                                                                                                                         |                             |                             | x                      |
|                                                                                                                                   |                                                                                                                                                   |                             |                             |                        |
|  <p><b>Code: 2TY</b><br/><b>Style: 343 M</b></p> | <b>20" M light alloy Double Spoke wheels style 343M, forged black w/ perf tires</b><br><br>Front: 20x9.5, 265/35 R20<br>Rear: 20x10.5, 295/30 R20 | \$1,300<br>ZCP<br>(upgrade) | \$1,300<br>ZCP<br>(upgrade) | NC<br>ZCP<br>(upgrade) |
|                                                                                                                                   | In combination with ZCP                                                                                                                           | NC                          | NC                          | NC                     |
|                                                                                                                                   |                                                                                                                                                   |                             |                             |                        |