

BMW of North America, LLC

Pricing Guide

Model Year 2016

Suggested Retail Price

2 Series Conv (F23)

Effective January 1, 2016



		228i Conv SULEV	228i xDrive Conv SULEV	M235i Convertible	M235i xDrive Convertible
Start of Production		07/2015	07/2015	07/2015	07/2015
Base Price U.S.A. Port of Entry*		\$38,650	\$40,650	\$48,750	\$50,750
Base Price Euro Deliver Munich Pick Up		\$36,720	\$38,620	\$46,315	\$48,215
Non-Metallic		STD	STD	STD	STD
300	Alpine White	x	x	x	x
668	Jet Black	x	x		
Metallic		\$550	\$550	\$550	\$550
475	Black Sapphire Metallic	x	x	x	x
A75	Melbourne Red Metallic	x	x	x	x
A76	Deep Sea Blue Metallic	x	x		
A83	Glacier Silver Metallic	x	x	x	x
A96	Mineral White Metallic	x	x	x	x
B38	Midnight Blue Metallic	x	x		
B39	Mineral Grey Metallic	x	x	x	x
B44	Valencia Orange	x	x		
B45	Estoril Blue Metallic	x	x	x	x
	<i>B45 requires ordering ZMP</i>	x	x	x	x
B53	Sparkling Brown Metallic	x	x		
B66	Moonlight Silver	x	x		
Upholstery		STD	STD	STD	STD
KC	SensaTec	x	x		
	<i>SensaTec cannot be ordered with ZPL</i>				
KCCX	Sensatec Oyster/Black	x	x	x	x
KCL3	Black SensaTec with Red highlight	x	x		
	<i>KCL3 cannot be ordered with ZMP</i>	x	x		
KCSW	Black SensaTec	x	x	x	x
LC	Leather Dakota	\$1,550	\$1,550	\$1,550	\$1,550
LCB8	Terra Dakota Leather	x	x	x	x
	<i>LCB8 and 7AC will delete STD or 100% equipment 255</i>	x	x		
	<i>LCB8 and 7AC will add 2XE to the order</i>	x	x		
LCL3	Leather Dakota Black/Red highlight	x	x		
	<i>LCL3 cannot be ordered with ZMP or ZPL</i>	x	x		
LCL5	Coral Red Dakota Leather with Black highlight	x	x	x	x
	<i>LCL5 cannot be ordered with ZPL</i>	x	x	x	x
	<i>LCL5 cannot be ordered with 4WF</i>	x	x	x	x
LCOM	Oyster Dakota Leather	x	x	x	x
LCSW	Black Dakota Leather	x	x	x	x
Packages					
ZCW	Cold Weather Package	\$700	\$700	\$700	\$700
248	Heated Steering Wheel	x	x	x	x
494	Heated front seats	x	x	x	x
502	Retractable headlight washers	x	x	x	x
ZDA	Driver Assistance Package	\$950	\$950	\$950	\$950
3AG	Rear view camera	x	x	x	x
508	Park Distance Control	x	x	x	x

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Packages					
ZDB	Driver Assistance Plus	\$700	\$700	\$700	\$700
	5AC Automatic high beams	x	x	x	x
	5AS Active Driving Assistant	x	x	x	x
	8TH Speed Limit Info	x	x	x	x
	ZDB requires ordering ZTP	x	x	x	x
	ZDB requires ordering ZPP	x	x		
ZLP	Lighting Package	\$900	\$900		
	522 Xenon headlights	x	x		
	524 Adaptive light control	x	x		
ZMP	M Sport Package	\$2,300	\$2,300		
	2PU 18" double-spoke 461M wheels w/ mixed summer tires (18x7.5, 225/40 R18 front and 18x8.0, 245/35 R18 rear)	x			
	or 21L 18" alloy ferric grey 461M wheel w/ non-runflat Michelin Pilot Super Sport tires (18x7.5, 225/40 R18 front and 18x8.0, 245/35 R18 rear)	+ \$0			
	or 2TS 18" double-spoke 461M wheels w/ all-season tires (18x7.5, 225/40 R18)	+ \$0			
	2TS 18" double-spoke 461M wheels w/ all-season tires (18x7.5, 225/40 R18)		x		
	or 21L 18" alloy ferric grey 461M wheel w/ non-runflat Michelin Pilot Super Sport tires (18x7.5, 225/40 R18 front and 18x8.0, 245/35 R18 rear)		+ \$0		
	or 2PU 18" double-spoke 461M wheels w/ mixed summer tires (18x7.5, 225/40 R18 front and 18x8.0, 245/35 R18 rear)		+ \$0		
	337 M Sport Package	x	x		
	4WF Aluminum Hexagon Trim with Estoril Blue matte highlight	x	x		
	or 4FT Brushed Aluminum trim with Black high-gloss accent	+ \$0	+ \$0		
	or 4LC Finition Stream wood trim with Oxide Silver matte accent	+ \$0	+ \$0		
	or 4WG Aluminum Hexagon Trim with Black high-gloss highlight	+ \$0	+ \$0		
	704 M sport suspension	x			
	710 M steering wheel	x	x		
	715 Aerodynamic kit	x	x		
	760 Shadowline exterior trim	x	x		
	840 Increased top speed limiter	x			
	ZMP will delete STD or 100% equipment 255, 520 and 7AC	x	x		
	ZMP requires ordering 300, 475, A75, A83, A96, B39 or B45	x	x		
	ZMP cannot be ordered with ZPL	x	x		
ZPL	Luxury Package	\$350	\$350		
	4LC Finition Stream wood trim with Oxide Silver matte accent	x	x		
	or 4FT Brushed Aluminum trim with Black high-gloss accent	+ \$0	+ \$0		
	7S2 Luxury Line	x	x		
	ZPL cannot be ordered with ZMP	x	x		
	ZPL requires ordering 2L7 or 2L9	x	x		
	ZPL requires ordering Leather Dakota and ZPP	x	x		
	ZPL will delete STD or 100% equipment 7AC	x	x		
ZPP	Premium Package	\$2,250	\$2,250		
	319 Universal garage-door opener	x	x		
	322 Comfort Access keyless entry	x	x		
	430 Auto-dimming interior and exterior mirrors	x	x		
	431 Auto-dimming rearview mirror	x	x		
	459 Power Front Seats	x	x		
	488 Lumbar support	x	x		
	563 Ambient Lighting	x	x		
	655 Satellite radio with 1 year subscription	x	x		

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Packages					
ZTP	Technology Package	\$1,950	\$1,950	\$1,950	\$1,950
609	Navigation system	x	x	x	x
6AK	BMW Online and BMW Apps	x	x	x	x
6AM	Advanced Real-Time Traffic Information	x	x	x	x
6AP	Remote Services	x	x	x	x
6WA	Instrument cluster with extended contents	x	x	x	x
ZAC	BMW Connected App Compatibility	x	x	x	x
ZTR	Track Handling Package	\$2,300	\$2,300		
24P	18" alloy ferric grey 384 wheel w/non-runflat Michelin Pilot Super Sport tires (18x7.5, 225/40 R18 front and 18x8.0, 245/35 R18 rear)	x	x		
or	21L 18" alloy ferric grey 461M wheel w/ non-runflat Michelin Pilot Super Sport tires (18x7.5, 225/40 R18 front and 18x8.0, 245/35 R18 rear)	+ \$0	+ \$0		
2NH	M Sport Brakes	x	x		
2VF	Adaptive M Suspension	x	x		
2VL	Variable sport steering	x	x		
	ZTR and ZMP will delete 704 from the order In combination with ZMP	x \$1,700	x \$1,700		
Options					
21U	18" double-spoke orbit grey 436M wheels w/ non-runflat mixed summer tires (18x7.5, 225/40 R18 front and 18x8.0, 245/35 R18 rear) 21U cannot be ordered with 258 21U requires ordering 840			NC x x	NC x x
21V	18" double-spoke orbit grey 436M wheels w/ all season tires (18x7.5, 225/40 R18) 21V cannot be ordered with 840 21V requires ordering 258			NC x x	NC x x
2L7	18" Lt/Ally wheels Double-spoke 384 w/ All Season tires (18x7.5, 225/40 R18) 2L7 cannot be ordered with 840 2L7 requires ordering 258	\$600 x x	\$600 x x		
2L9	18" Light alloy wheels double-spoke 384 with mixed performance tires (18x7.5, 225/40 R18 front and 18x8.0, 245/35 R18 rear) 2L9 requires ordering 258 2L9 and 7AC requires ordering 840	\$600 x x	\$600 x x		
2TR	18" double-spoke 436M wheels w/ all-season tires (18x7.5, 225/40 R18) 2TR requires ordering 258 2TR cannot be ordered with 840			NC x x	NC x x
3YA	Moonlight Black soft top	\$100	\$100	\$100	\$100
3YF	Brown soft top with silver effects	\$100	\$100	\$100	\$100
459	Power Front Seats Included in package	\$995 ZPP	\$995 ZPP	100%	100%
494	Heated front seats Included in package	\$500 ZCW	\$500 ZCW	\$500 ZCW	\$500 ZCW
4FT	Brushed Aluminum trim with Black high-gloss accent In combination with ZMP In combination with ZPL Alternate in package	\$350 NC NC ZMP, ZPL	\$350 NC NC ZMP, ZPL	NC	NC
4LC	Fineline Stream wood trim with Oxide Silver matte accent Included in package In combination with ZMP Alternate in package	\$350 ZPL NC ZMP	\$350 ZPL NC ZMP	NC	NC
4LV	Black high-gloss trim with Coral Red matte accent	NC	NC		
4WG	Aluminum Hexagon Trim with Black high-gloss highlight In combination with ZMP Alternate in package	NC ZMP	NC ZMP	NC	NC
5DP	Parking Assistant 5DP requires ordering ZDA	\$500 x	\$500 x	\$500 x	\$500 x

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Options					
674	harman/kardon Premium Sound System	\$875	\$875	\$875	\$875
6NS	Enhanced USB and Bluetooth plus Smartphone Integration	\$350	\$350	\$350	\$350
	<i>6NS will delete STD or 100% equipment 6NH</i>	x	x	x	x
ZMT	Manual Transmission			NC	
ZNS	Non Sport Seats for Luxury Package	NC	NC		
	<i>ZNS requires ordering ZPL</i>	x	x		
	<i>ZNS will delete STD or 100% equipment 481</i>	x	x		

Other Charges					
	Destination & Handling	\$995	\$995	\$995	\$995






Standard					
1CC	Automatic Start/Stop function	STD	STD	STD	STD
216	Servotronic	STD	STD	STD	STD
249	Multifunction steering wheel	STD	STD	STD	STD
255	Sport leather steering wheel	STD	STD		
258	Runflat tires	STD	STD		
2LP	17" Light Alloy Wheels Y-Spoke Style 380-with All-Season Tires (17x7.0, 205/50 R17)	STD	STD		
2NH	M Sport Brakes			STD	STD
2PG	18" double-spoke 436M wheels w/ non-runflat mixed summer tires (18x7.5, 225/40 R18 front and 18x8.0, 245/35 R18 rear)			STD	STD
2TB	Sport Automatic Transmission	STD	STD	STD	STD
2VB	Tire pressure monitor	STD	STD	STD	STD
2VF	Adaptive M Suspension			STD	STD
2VL	Variable sport steering			STD	STD
302	Alarm System	STD	STD	STD	STD
319	Universal garage-door opener			STD	STD
322	Comfort Access keyless entry			STD	STD
346	Chrome Line Exterior	STD	STD		
387	Convertible Wind Deflector	STD	STD	STD	STD
3DZ	Without Lines designation outside	STD	STD	STD	STD
423	Floor mats	STD	STD	STD	STD
430	Auto-dimming interior and exterior mirrors			STD	STD
431	Auto-dimming rearview mirror			STD	STD
441	Smoker's package	STD	STD	STD	STD
459	Power Front Seats			STD	STD
465	Split fold-down-rear seat	STD	STD	STD	STD
481	Sport seats	STD	STD	STD	STD
488	Lumbar support			STD	STD
493	Storage package	STD	STD	STD	STD
4AE	Adjustable front armrest	STD	STD	STD	STD
4GD	Black high-gloss trim w/ Oxide Silver matte accent	STD	STD		
4WF	Aluminum Hexagon Trim with Estoril Blue matte highlight			STD	STD
520	Fog lights	STD	STD		
521	Rain sensor and auto headlights	STD	STD	STD	STD
522	Xenon headlights			STD	STD
524	Adaptive light control			STD	STD
534	Automatic climate control	STD	STD	STD	STD
544	Dynamic Cruise Control	STD	STD	STD	STD
563	Ambient Lighting			STD	STD
645	Radio control US	STD	STD	STD	STD
655	Satellite radio with 1 year subscription			STD	STD
663	Radio BMW Professional	STD	STD	STD	STD
676	Hi-fi sound system	STD	STD	STD	STD
693	Satellite radio preparation	STD	STD		

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Standard					
697	DVD Area coding (North America)	STD	STD	STD	STD
6AC	BMW Assist eCall	STD	STD	STD	STD
6AE	BMW TeleServices	STD	STD	STD	STD
6NH	Hands-free Bluetooth and USB audio connection	STD	STD	STD	STD
710	M steering wheel			STD	STD
715	Aerodynamic kit			STD	STD
760	Shadowline exterior trim			STD	STD
7AC	Sport Line	STD	STD		
840	Increased top speed limiter			STD	STD
8KL	Oil Chg 10,000 mls/12 months	STD	STD	STD	STD
8TN	Daytime driving lights	STD	STD	STD	STD
ZTM	Tier 2	STD	STD	STD	STD
Wheels					
	18" alloy ferric grey 461M wheel w/ non-runflat Michelin Pilot Super Sport tires Front: 18x7.5, 225/40 R18 Rear: 18x8.0, 245/35 R18 Code: 21L Style: 461M 21L requires ordering ZMP and ZTR 21L requires ordering 840	ZMP (upgrade) ZTR (upgrade) x x	ZMP (upgrade) ZTR (upgrade) x x		
	18" double-spoke orbit grey 436M wheels w/ non-runflat mixed summer tires Front: 18x7.5, 225/40 R18 Rear: 18x8.0, 245/35 R18 Code: 21U Style: 436M 21U cannot be ordered with 258 21U requires ordering 840			NC x x	NC x x
	18" double-spoke orbit grey 436M wheels w/ all season tires Front / Rear: 18x7.5, 225/40 R18 Code: 21V Style: 436M 21V cannot be ordered with 840 21V requires ordering 258			NC x x	NC x x
	18" alloy ferric grey 384 wheel w/non-runflat Michelin Pilot Super Sport tires Front: 18x7.5, 225/40 R18 Rear: 18x8.0, 245/35 R18 Code: 24P Style: 384 24P requires ordering ZTR 24P cannot be ordered with 258 24P and 7AC requires ordering 840	ZTR x x x	ZTR x x x		
	18" Lt/Ally wheels Double-spoke 384 w/ All Season tires Front / Rear: 18x7.5, 225/40 R18 Code: 2L7 Style: 384 2L7 cannot be ordered with 840 2L7 requires ordering 258	\$600 x x	\$600 x x		

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Wheels					
	18" Light alloy wheels double-spoke 384 with mixed performance tires Front: 18x7.5, 225/40 R18 Rear: 18x8.0, 245/35 R18 Code: 2L9 Style: 384 2L9 requires ordering 258 2L9 and 7AC requires ordering 840	\$600	\$600		
	17" Light Alloy Wheels Y-Spoke Style 380 with All-Season Tires Front / Rear: 17x7.0, 205/50 R17 Code: 2LP Style: 380 2LP requires ordering 258 2LP cannot be ordered with 840	Standard	Standard		
	18" double-spoke 436M wheels w/ non-runflat mixed summer tires Front: 18x7.5, 225/40 R18 Rear: 18x8.0, 245/35 R18 Code: 2PG Style: 436M 2PG cannot be ordered with 258 2PG requires ordering 840			Standard	Standard
	18" double-spoke 461M wheels w/ mixed summer tires Front: 18x7.5, 225/40 R18 Rear: 18x8.0, 245/35 R18 Code: 2PU Style: 461M 2PU requires ordering 258 and 840 2PU requires ordering ZMP	ZMP	ZMP (upgrade)		
	18" double-spoke 436M wheels w/ all-season tires Front / Rear: 18x7.5, 225/40 R18 Code: 2TR Style: 436M 2TR requires ordering 258 2TR cannot be ordered with 840			NC	NC
	18" double-spoke 461M wheels w/ all-season tires Front / Rear: 18x7.5, 225/40 R18 Code: 2TS Style: 461M 2TS requires ordering ZMP 2TS requires ordering 258 2TS cannot be ordered with 840	ZMP (upgrade)	ZMP		